

## Forward-Looking Statements



Statements that are not historical facts, including the projections of earnings per share, sales, market demand and conditions, margin and productivity improvements, cost reduction efforts, assembly capabilities, product line initiatives, working capital, free cash flow, exchange rates, production volumes, general economic conditions, pricing increases, expenditures, pension and benefit plan costs, and restructuring and engineering expenses, are forward-looking and subject to risks that could cause actual results to differ materially from those suggested by the statements. These risks include the performance of the general economy and demand for farm equipment and our ability to control costs and working capital levels. Further information concerning these and other factors is included in AGCO's filings with the Securities and Exchange Commission, including its Form 10-K for the year ended December 31, 2009. AGCO disclaims any obligation to update any forward-looking statements except as required by law.

## Financial Summary



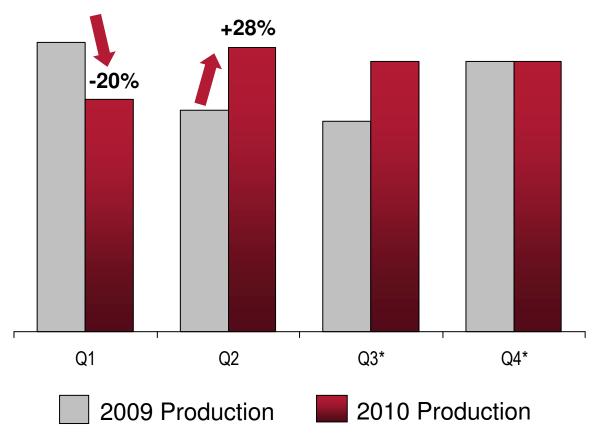
	Q210	Q210 vs <u>Q209</u>	YTD 2010	YTD10 vs <u>YTD09</u>
Net Sales (\$Ms)	1,743.0	-1.4%	3,071.2	-6.9%
Gross Profit (\$Ms)	321.1	+10.0%	545.7	-3.0%
Adj. Op. Inc.* (\$Ms)	97.0	+19.9%	108.0	-21.7%
Adj. Op. Margin*	5.6%	+99 bps	3.5%	-67 bps
Adj. Diluted EPS*	\$0.66	+\$0.02	\$0.78	-\$0.22

<sup>\*</sup>Reflects adjusted results, which exclude restructuring and other infrequent items. Please see reconciliations to GAAP metrics provided in the appendix to this presentation.

### Tractor/Combine Production



#### **Production Units**



- Production up 28% in Q210 vs Q209
- Large increases in Q2 in SA – Decreases in NA and EAME
- Full year 2010
   production projected
   to be +5% to 8% vs
   2009

<sup>\*</sup> Amounts are estimated for Q3-Q4 2010 production

# **Industry Overview**

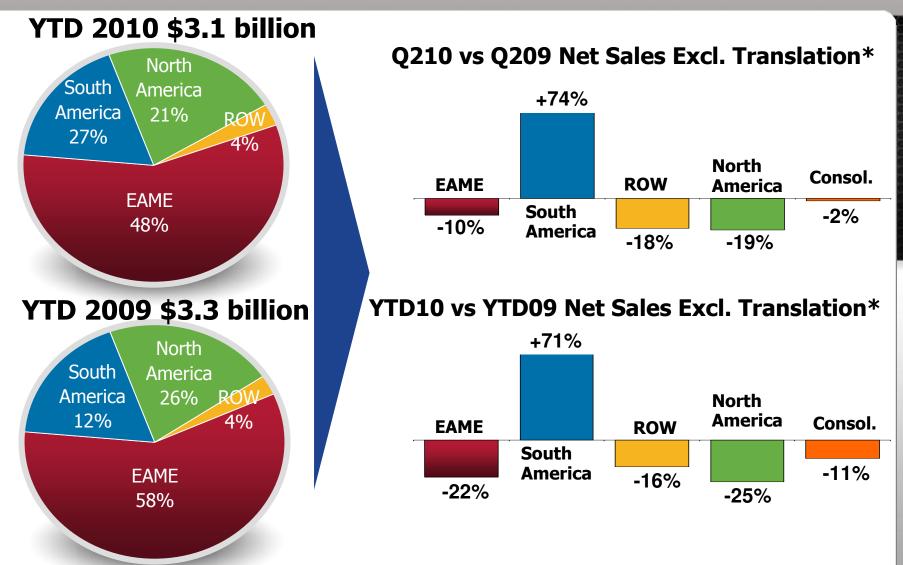


<b>June 2010</b>	<b>YTD Ret</b>	ail Units

North America		<b>YTD10 vs YTD09</b>
Tractors	<ul><li>Industry</li></ul>	+2%
	<ul><li>AGCO</li></ul>	
Combines	<ul><li>Industry</li></ul>	+1%
	<ul><li>AGCO</li></ul>	
<b>Western Europe</b>		
Tractors	<ul><li>Industry</li></ul>	-19%
	– AGCO	
<b>South America</b>		
Tractors	<ul><li>Industry</li></ul>	+57%
	– AGCO	
Combines	<ul><li>Industry</li></ul>	+50%
	– AGCO	

## Regional Net Sales Results



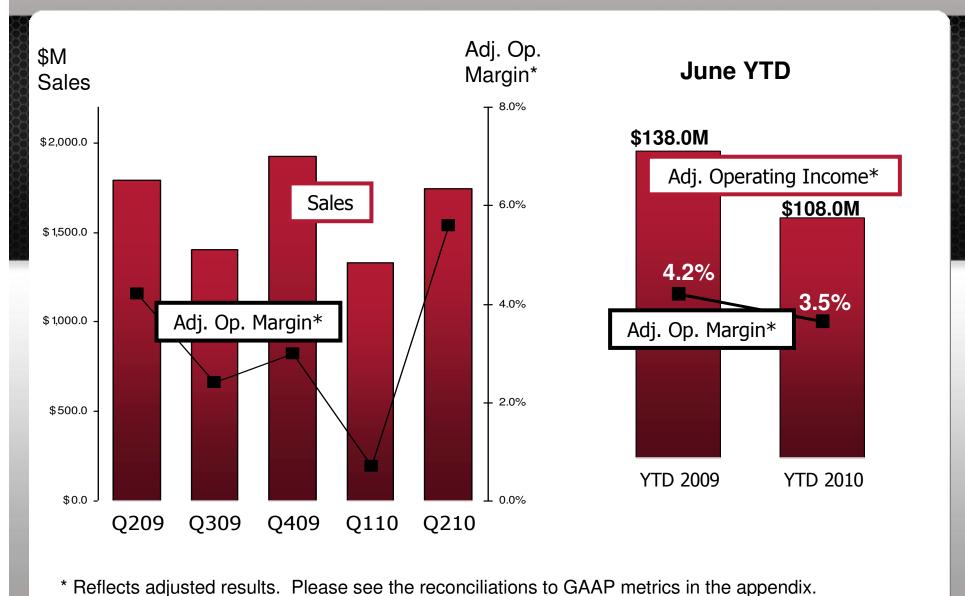


EAME – Europe/Africa/Middle East ROW – Rest of World

<sup>\*</sup> Reflects adjusted results. Please see the reconciliations to GAAP metrics in the appendix to this presentation.

## Net Sales and Margins

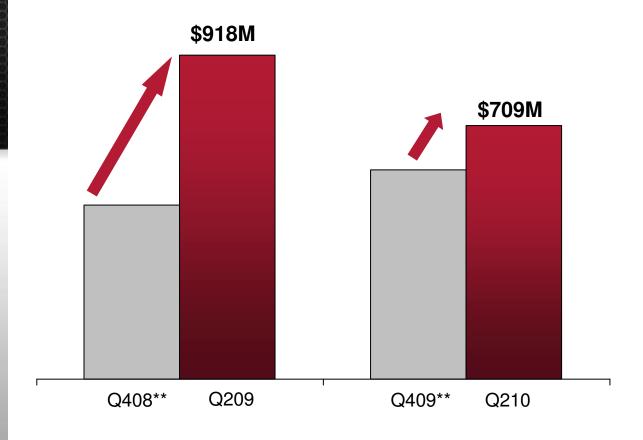




## Closely Managed Working Capital



### Working Capital\*



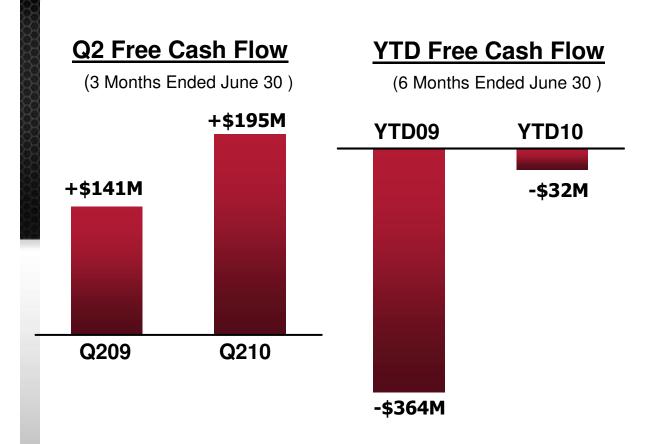
- Closely managed seasonal working capital build in 1H10
- A/P stabilized and up from Y/E 2009 levels
- Will continue working capital focus in 2010

<sup>\*</sup> Working Capital defined as A/R + Inv. - A/P - Accrued Exp

<sup>\*\*</sup> Currency adjusted

### Free Cash Flow\*





- Inventory management and improved profitability produced positive FCF in Q210
- Second half of year seasonally stronger for free cash flow
- Targeting positive FCF for 2010

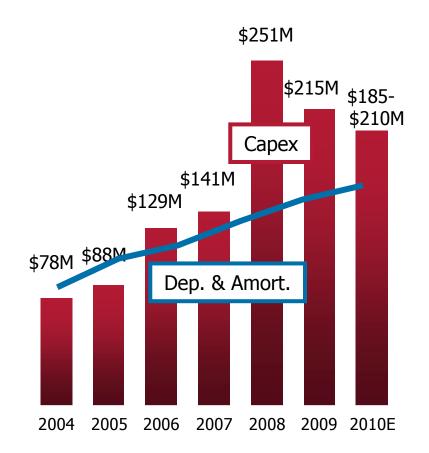
Note: Free cash flow is defined as net cash provided by (used in) operating activities less capital expenditures.

\* Please see reconciliations to GAAP metrics provided in the appendix to this presentation.

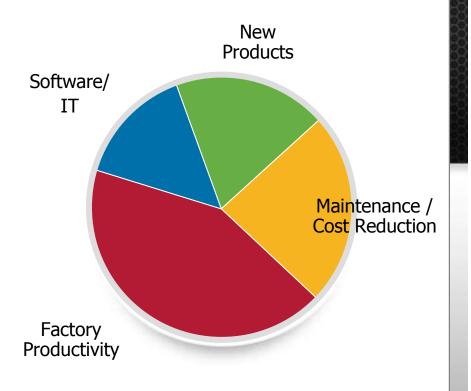
## Capital Expenditures – Investing for Growth



#### **Continuing to Invest**



### **2010 Capex Components**



## 2010 Assumptions – Summary



- Agricultural industry sales
  - NA Flat to up 5% vs. 2009
  - SA up approximately 20-25% vs. 2009
  - Western Europe down approximately 10-15% vs. 2009
- Approximately 1.5% to 2.0% pricing
- 20% increase in engineering expenses for new product development and Tier 4 emission requirements
- Gross margin improvement
- Pension and OPEB\* expense increases by approximately \$8M







<sup>\*</sup>Other postretirement employee benefits

## 2010 Targets



Total sales	\$6.7-\$6.8B
Diluted EPS	\$1.85-\$2.00
Capital expenditures	\$185M-\$210M
Free cash flow*	\$75M-\$100M

<sup>\*</sup> Free cash flow is defined as net cash provided by operating activities less capital expenditures. Please see reconciliations to GAAP metrics provided in the appendix to this presentation.



#### Free Cash Flow

\$M

	Three months ended June 30, 2010	Three months ended June 30, 2009	
Net cash provided by operating activities Less:	\$ 215.8	\$ 192.3	
Capital expenditures	(21.2)	(50.9)	
Free cash flow	\$ 194.6	\$ 141.4	

Note: Free cash flow is defined as net cash provided by operating activities less capital expenditures.



#### Free Cash Flow

\$M

	Six months ended June 30, 2010	Six months ended June 30, 2009	
Net cash provided by (used in) operating activities	\$ 13.5	\$ (265.8)	
Less: Capital expenditures Free cash flow	(45.3) \$ (31.8)	(97.8) \$ (363.6)	

Note: Free cash flow is defined as net cash provided by (used in) operating activities less capital expenditures.



\$M (except per share amts)

Three months ended June 30,

	2010		2009			
	Income From Operations	Net Income <sup>(1)</sup>	Earnings Per Share <sup>(1)</sup>	Income From Operations	Net Income <sup>(1)</sup>	Earnings Per Share <sup>(1)</sup>
As adjusted Restructuring and other	\$ 97.0	\$ 63.3	\$ 0.66	\$ 80.9	\$ 59.6	\$ 0.64
infrequent expenses	0.5	0.4		2.8	2.2	0.02
As reported	\$ 96.5	\$ 62.9	\$ 0.66	\$ 78.1	\$ 57.4	\$ 0.61

<sup>(1)</sup> After tax. Rounding may impact summation of amounts. See accompanying notes in the Company's press release



\$M (except per share amts)

Six months ended June 30,

	2010		2009			
	Income From Operations	Net Income <sup>(1)</sup>	Earnings Per Share <sup>(1)</sup>	Income From Operations	Net Income <sup>(1)</sup>	Earnings Per Share <sup>(1)</sup>
As adjusted Restructuring and other	\$ 108.0	\$ 74.6	\$ 0.78	\$ 138.0	\$ 93.3	\$ 1.00
infrequent expenses	2.1	1.6	0.02	2.8	2.2	0.02
As reported	\$ 105.9	\$ 73.0	\$ 0.76	\$ 135.2	\$ 91.1	\$ 0.98

See accompanying notes in the Company's press release

<sup>(1)</sup> After tax.



### **Regional Results**

AGCO Regional Sales (in millions)

	Net sales	% change from 2009	% change from 2009 due to currency translation(1)
Three months ended June 30, 2010			
North America	<del>***</del> \$ 370.1	-17.0%	2.3%
South America	448.2	97.6%	23.4%
Europe/Africa/Middle East	857.9	-15.5%	-5.8%
Rest of World	66.8	-15.9%	2.1%
Total	\$1,743.0	- 1.4%	0.3%
Six months ended June 30, 2010			
North America	\$ 653.0	-22.2%	2.4%
South America	825.5	103.2%	31.9%
Europe/Africa/Middle East	1,470.2	- 23.4%	-1.1%
Rest of World	122.5	- 8.3%	7.9%
Total	\$3,071.2	- 6.9%	4.2%

<sup>(1)</sup> See disclosure of constant currency calculation on slides 18 and 19 of this presentation. See accompanying notes in the Company's press release.



#### **Net Sales**

\$M

	Three months		
	2010 at Actual Exchange Rates	2010 at Adjusted Exchange Rates (1)	Change due to currency translation
North America	\$ 370.1	\$ 359.7	2.3%
South America	448.2	395.0	23.4%
Europe/Africa/Middle East	857.9	917.0	(5.8)%
Rest of World	66.8	65.2	2.1%
	\$ 1,743.0	\$ 1,736.9	0.3%

<sup>(1)</sup> Adjusted exchange rates are 2009 exchange rates.



#### **Net Sales**

\$M

	Six months ended June 30,		
	2010 at Actual Exchange Rates	2010 at Adjusted Exchange Rates (1)	Change due to currency translation
North America	\$ 653.0	\$ 633.0	2.4%
South America	825.5	696.0	31.9%
Europe/Africa/Middle East	1,470.2	1,492.0	(1.1)%
Rest of World	122.5	112.1	7.9%
	\$ 3,071.2	\$ 2,933.1	4.2%

<sup>(1)</sup> Adjusted exchange rates are 2009 exchange rates.