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## SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

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FORM 8-K

CURRENT REPORT
DATED DECEMBER 15, 2003

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AGCO CORPORATION

A Delaware Corporation IRS Employer Identification No. 58-1960019 SEC File Number 1-12930

> 4205 RIVER GREEN PARKWAY DULUTH, GEORGIA 30096 (770) 813-9200

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## ITEM 5. OTHER EVENTS AND REGULATION FD DISCLOSURE.

Certain information is attached hereto regarding AGCO Corporation's proposed acquisition of Valtra.

## ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS.

The financial statements included as Exhibit 99.2 hereto are being filed to reflect the adoption of SFAS No. 145 "Recission of FASB Statements No. 4, 44 and 64, Amendment of FASB Statement No. 13, and Technical Corrections," which requires reclassification to continuing operations from extraordinary items of gains and losses on debt extinguishments in prior periods. The adoption does not alter the previously reported net income of AGCO Corporation for the period affected.

## (C) EXHIBITS

- 99.1 Certain information regarding Valtra.
- 99.2 Consolidated financial statements of AGCO Corporation and its subsidiaries for each of the years in the three-year period ended December 31, 2002 as follows:

Independent Auditors' Report
Copy of Report Previously Issued by the Company's Former
Independent Public Accountants
Consolidated Statements of Operations for the years ended
December 31, 2002, 2001 and 2000
Consolidated Balance Sheets as of December 31, 2002 and 2001
Consolidated Statements of Stockholders' Equity for the years
ended December 31, 2002, 2001 and 2000
Consolidated Statements of Cash Flows for the years ended
December 31, 2002, 2001 and 2000
Notes to Consolidated Financial Statements

- 99.3 Consent of KPMG LLP for the 2002 consolidated financial statements of AGCO Corporation and its subsidiaries.
- 99.4 Notice Regarding Absence of Consent of Arthur Andersen LLP relating to the financial statements of AGCO Corporation.

## SIGNATURES

Pursuant to the requirements of Section 12 of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

AGCO Corporation

By: /s/ Andrew H. Beck

Andrew H. Beck Senior Vice President and Chief Financial Officer

Dated: December 15, 2003

## EXHIBIT INDEX

Exhibit No.	Description
99.1	Certain information regarding Valtra
99.2	Consolidated financial statements of AGCO Corporation and its subsidiaries for each of the years in the three-year period ended December 31, 2002
99.3	Consent of KPMG LLP for the 2002 consolidated financial statements of AGCO Corporation and its subsidiaries
99.4	Notice Regarding Absence of Consent of Arthur Andersen LLP relating to the financial statements of AGCO Corporation

#### CERTAIN INFORMATION REGARDING VALTRA

## VALTRA ACQUISITION

In September 2003, we announced an agreement to acquire the Valtra tractor and diesel engine operations of Kone Corporation, a Finnish company, which we refer to as "Kone," for euro 600.0 million cash, subject to customary closing conditions and post-closing adjustments to the purchase price. Valtra is a global tractor and off-road engine manufacturer with market leadership positions in the Nordic region of Europe and Latin America. Valtra is known for its strong engineering and technical skills in tractor and diesel engine manufacturing, which allow it to produce high-quality products in an efficient and expedited basis. In addition, Valtra has a unique and highly effective direct sales network in certain markets which, together with Valtra's "made to order" manufacturing process, has allowed it to achieve significant market share in its core markets. Valtra has focused on becoming a market leader in the industry in terms of returns and margins rather than market share. For the year ended December 31, 2002, Valtra's total revenues, income from operations and net income were euro 761.7 million, euro 44.6 million and euro 6.9 million, respectively. For the nine months ended September 30, 2003, Valtra's total revenues, income from operations and net income were euro 626.6 million, euro 49.8 million and euro 40.6 million, respectively. These amounts are prepared in accordance with generally accepted accounting principles in Finland, or Finnish GAAP.

We believe that the Valtra acquisition provides several strategic and financial opportunities for us. These opportunities include access to Valtra's Nordic and Latin American customers, a world class research and development department and a quality source of engines that can be used with several of our existing product lines. We expect the Valtra business to benefit from access to our worldwide customer base and strong dealer network and access to our other products and technology. We also have identified a number of areas where we believe we can achieve technology, supply and distribution efficiencies in operating the combined companies.

The cash purchase of Valtra is approximately \$733 million at the current exchange rate.

We intend to permanently finance the purchase price through the private placement of \$150 million of convertible senior subordinated notes, the public sale of common stock and subordinated notes, and new revolving credit and term loan facilities provided by Rabobank and Morgan Stanley Senior Funding, Inc. Although we have not finalized the mix of common stock and debt that we will sell in addition to the notes, we currently expect to issue approximately \$250 million in common stock and \$300 million in subordinated notes and to enter into a new \$300 million revolving credit facility (which would replace our existing \$350 million revolving credit facility) and a \$450 million term loan facility. However, the terms for the new facilities have not yet been finalized, nor have the terms for the bridge financing facility described below. To the extent additional funds are available, we intend to repay amounts outstanding under our revolving credit facility.

In order to sell our common stock and subordinated notes in public offerings, we are required to file with the SEC the audited financial statements of Valtra (prepared in accordance with United States generally accepted accounting principles, or U.S. GAAP) and our pro forma financial statements giving effect to the acquisition. We are preparing the required financial statements and pro forma financial statements, but they are not yet complete. As a result, we have arranged for interim bridge financing to be provided by Rabobank and Morgan Stanley Senior Funding, Inc. The terms of this bridge financing currently provide for the Company to borrow approximately \$100 million which, together with the proceeds from this offering, and approximately \$30 million that we can borrow under the new revolving credit facility and \$450 million that we can borrow under the new term loan facility, would enable us to pay the purchase price for Valtra in cash.

The transaction was approved by European Union regulatory authorities on December 12, 2003, and we expect to close the acquisition of Valtra in January 2004. We have applied to the Brazilian competition authority for its approval of the purchase, although under Brazilian law we are not required to have that approval in order to complete the purchase, and we have agreed to complete the purchase even if we do not receive that approval. The Brazilian competition authority may, either before or after we complete the purchase, impose conditions on how we

operate both Valtra's Brazilian business and our existing Brazilian business. At this time, we cannot predict with certainty when or whether the Brazilian competition authority will grant its approval. The timing and the conditions of such approval may delay or prevent us from fully executing our business plan for operating the Valtra business and our existing business or may force us to sell a portion of the Valtra business or our existing business. In the event that the purchase of Valtra is not consummated by September 10, 2004, due to our failure to fulfill our closing obligations or the failure to receive necessary approvals, we have agreed to pay Kone euro 20 million cash, which is approximately \$24.0 million.

## VALTRA SUMMARY FINANCIAL DATA

The financial information below regarding Valtra was provided to us by Kone and was prepared in accordance with Finnish GAAP. Finnish GAAP differs in certain significant respects from U.S. GAAP, including but not limited to differences with respect to revenue recognition, commitments and contingencies, employee benefit obligations, and purchase accounting related to the fair value of assets acquired and liabilities assumed. In addition, this information has not been separately audited, and we have not independently verified this information. This information is not necessarily indicative of Valtra's future results of operations.

	YEAR ENDED DECEMBER 31,			NINE MONTHS SEPTEMBI			
	2000	2001	2002	2002	2003		
	(IN MILLION EUROS)						
OPERATING DATA:							
Net sales	671.1	685.5	761.7	554.4	626.6		
Gross profit	118.1	122.2	137.4	99.2	119.9		
Income from operations	33.3	25.9	44.6	31.5	49.8		
Net (loss) income	(0.3)	4.7	6.9	20.5	40.6		

	AS OF SEPTEMBER 30, 2003
	(IN MILLION EUROS)
BALANCE SHEET DATA:	
Cash and cash equivalents	123.2
Working capital	95.5
Total assets	476.6
Total long-term debt	76.5
Stockholders' equity	89.1

## VALTRA BUSINESS

Valtra is a global tractor and off-road engine manufacturer headquartered in Suolahti, Finland and is the fifth largest tractor producer in the world. Valtra sells its Valtra brand tractors and Sisu brand diesel engines in over 70 countries and has leading market positions in the Nordic region and in Latin America. Over the last few years, Valtra has focused on becoming the market leader in tractors in terms of return on assets and operating margin rather than market share.

Valtra's operations are structured around three divisions: Tractors Europe, Tractors Latin America and Sisu Diesel Engines.

## TRACTOR DIVISIONS

Valtra's Tractors Europe business is the Nordic market leader with an approximate 30% market share, while its Western European market share has grown over the last ten years. Valtra has been the market leader in Scandinavia since its merger with Volvo's tractor business in 1979. Valtra has operated in Finland for 52 years.

Tractors Latin America is the third largest tractor manufacturer in the Latin American market. It established its factory near Sao Paulo in 1960, which is the largest factory of its kind in Brazil.

#### DIESEL ENGINE DIVISION

Valtra's Sisu Diesel Engines division produces Sisu diesel engines, gears and generating sets for sale to third parties, including AGCO, CNH Global and Partek, as well as Valtra's two tractor divisions. The Sisu diesel manufacturing facilities are located in Nokia, Finland.

The Engines Division specializes in the manufacture of off-road engines in the 50-450 horsepower range. Sisu engines are built to deliver lower horsepower but very high torque, which enables them to perform on par with larger, more powerful engines produced by Sisu's competitors.

In 2002, Sisu introduced the new Fortius engine series, which complies with Tier 2 pollution rules set by European Union regulatory authorities. Valtra expects to introduce engines meeting Tier 3 requirements in 2005.

## PRODUCTION INITIATIVES

During the recession of the 1990s, Valtra restructured its sales and production processes for its Nordic customers by applying the concept of "mass customization" to its tractor production and sales. Customers are able to order customized tractors that Valtra assembles as orders are received. Because the final product is built to order, all parts and required assemblies can be ordered directly from Valtra's suppliers and used immediately. With its just-in-time production process, Valtra is able to produce customized products and reduce inventories of parts, assemblies and final tractors while having a more focused customer sales effort and more efficient dealers. As a result of this process, Valtra reduces its requirement to maintain finished goods inventories.

In late 2002, Valtra introduced several new product lines and commenced plant expansions in Suolahti, Finland to meet growing demand following record sales in 2002. Many of Valtra's worldwide sales are direct-to-end-user, providing Valtra with unique, direct customer access.

Valtra is currently owned by Kone, a Finnish engineering and services company, which acquired Valtra in 2002 as part of the acquisition of Partek AB. In order to reduce debt and concentrate on container and load handling, Kone made the strategic decision to sell, among other assets, the Valtra tractor and Sisu engine businesses. We agreed to acquire these businesses in September 2003 and expect to close the acquisition in January 2004.

Independent Auditors' Report

The Board of Directors AGCO Corporation:

We have audited the accompanying consolidated balance sheet of AGCO Corporation and subsidiaries as of December 31, 2002 and the related consolidated statements of operations, stockholders' equity and cash flows for the year ended December 31, 2002. In connection with our audit of the 2002 consolidated financial statements, we also have audited the 2002 financial statement schedule as listed in Item 15(a)3. These consolidated financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements and financial statement schedule based on our audit. The consolidated balance sheet as of December 31, 2001 and the related statements of operations, stockholders' equity and cash flows for each of the years in the two year period ended December 31, 2001, before the revision as described in Note 1 to these consolidated financial statements, and financial statement schedule of AGCO Corporation and subsidiaries as listed in Item 15(a)3 were audited by other auditors who have ceased operations. Those auditors reports, dated February 6, 2002, on those consolidated financial statements and financial statement schedule were unqualified and included an explanatory paragraph that described the change in the Company's method of accounting for derivative instruments and hedging activities as discussed in Note 11 to those consolidated financial statements and excluded the revision as described in Note 1 to these accompanying consolidated financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the 2002 consolidated financial statements referred to above present fairly, in all material respects, the financial position of AGCO Corporation and subsidiaries as of December 31, 2002, and the results of their operations and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the related 2002 financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

As discussed in Note 1 to the consolidated financial statements, the Company changed its method of accounting for goodwill and other intangible assets in 2002.

As discussed above, the consolidated balance sheet as of December 31, 2001 and the related statements of operations, stockholders' equity and cash flows for each of the years in the two year period ended December 31, 2001 and financial statement schedule of AGCO Corporation and subsidiaries as listed in Item 15(a)3 were audited by other auditors who have ceased operations. As described in Note 1, these consolidated financial statements have been revised to include the transitional disclosures required by Statement of Financial Accounting Standards No. 142, Goodwill and Other Intangible Assets, which was adopted by the Company as of January 1, 2002. As described in Note 1, these consolidated financial statements have been revised to adopt the provisions of SFAS No. 145 "Recission of FASB Statements No. 4, 44 and 64, Amendment of FASB Statement No. 13, and Technical Corrections," which requires reclassification of gains and losses on debt extinguishments in prior periods from extraordinary items to continuing operations. In our opinion, these reclassifications and disclosures for 2001 and 2000 described in Note 1 are appropriate. However, we were not engaged to audit, review, or apply any procedures to the 2001 and 2000 consolidated financial statements and financial statement schedule of AGCO Corporation and subsidiaries other than with respect to such disclosures and reclassifications and, accordingly, we do not express an opinion or any other form of assurance on the 2001 and 2000 consolidated financial statements and financial statement schedule taken as a whole.

/s/ KPMG LLP

Atlanta, Georgia February 28, 2003 NOTE:

THIS IS A COPY OF A REPORT PREVIOUSLY ISSUED BY ARTHUR ANDERSEN LLP, THE COMPANY'S FORMER INDEPENDENT PUBLIC ACCOUNTANTS. THE ARTHUR ANDERSEN REPORT REFERS TO CERTAIN FINANCIAL INFORMATION FOR THE FISCAL YEAR ENDED DECEMBER 31, 1999 AND CERTAIN BALANCE SHEET INFORMATION AT DECEMBER 31, 2000, WHICH ARE NO LONGER INCLUDED IN THE ACCOMPANYING FINANCIAL STATEMENTS. THIS REPORT HAS NOT BEEN REISSUED BY ARTHUR ANDERSEN LLP IN CONNECTION WITH THE FILING OF THIS ANNUAL REPORT ON FORM 10-K.

REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To AGCO Corporation:

We have audited the accompanying consolidated balance sheets of AGCO CORPORATION AND SUBSIDIARIES as of December 31, 2001 and 2000 and the related consolidated statements of operations, stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2001. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of AGCO Corporation and subsidiaries as of December 31, 2001 and 2000 and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2001 in conformity with accounting principles generally accepted in the United States.

As explained in Note 11 to the consolidated financial statements, in accordance with the requirements of Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities," AGCO Corporation changed its method of accounting for derivative instruments and hedging activities effective January 1, 2001.

/s/ Arthur Andersen LLP

Atlanta, Georgia February 6, 2002

## AGCO CORPORATION CONSOLIDATED STATEMENTS OF OPERATIONS (IN MILLIONS, EXCEPT PER SHARE DATA)

YEARS ENDED DECEMBER 31,

		,	INO LINDE	LD DECEMBER O	-,	
	20	102		2001		2000
Net sales Cost of goods sold		922.7 390.9		2,541.5 2,106.7		2,336.1 1,959.5
Gross profit		531.8		434.8		376.6
Selling, general and administrative expenses Engineering expenses Restricted stock compensation expense Restructuring and other infrequent expenses Amortization of intangibles		282.4 57.2 44.1 42.7 1.4		249.9 49.6 7.1 13.0 18.5		224.4 45.6 3.8 21.9 15.1
Income from operations		104.0		96.7		65.8
Interest expense, net Other expense, net		57.4 20.8		59.9 23.4		46.6 33.1
<pre>Income (loss) before income taxes, equity in net earnings of affiliates and cumulative effect of a change in accounting principle</pre>		25.8		13.4		(13.9)
Income tax provision (benefit)		99.8		1.4		(7.6)
(Loss) income before equity in net earnings of affiliates and cumulative effect of a change in accounting principle		(74.0)		12.0		(6.3)
Equity in net earnings of affiliates		13.7		10.6		9.8
(Loss) income before cumulative effect of a change in accounting principle		(60.3)		22.6		3.5
Cumulative effect of a change in accounting principle, net of taxes		(24.1)				
Net (loss) income	\$ =====	(84.4)	\$ ===	22.6	\$ ===	3.5
Net (loss) income per common share: Basic:						
(Loss) income before cumulative effect of a change in accounting principle Cumulative effect of a change in accounting principle, net of taxes	\$	(0.81) (0.33)	\$	0.33	\$	0.06
Net (loss) income	\$	(1.14)	\$	0.33	\$	0.06
Diluted:  (Loss) income before cumulative effect of a change in accounting principle  Cumulative effect of a change in accounting principle, net of taxes	\$	(0.81) (0.33)	\$	0.33 	\$	0.06
Net (loss) income	\$	(1.14)	\$	0.33	\$	0.06
Weighted average number of common and common equivalent shares outstanding: Basic	=====	74.2		68.3		59.2
Diluted	=====	74.2 =====		68.5 ======	===	59.7 ======

See accompanying notes to consolidated financial statements.

# AGCO CORPORATION CONSOLIDATED BALANCE SHEETS (IN MILLIONS, EXCEPT SHARE AMOUNTS)

	DECEMBER 31, 2002	DECEMBER 31, 2001
ASSETS		
Current Assets:		
Cash and cash equivalents	\$ 34.3	\$ 28.9
Accounts and notes receivable, net	497.4	471.9
Inventories, net	708.6	558.8
Other current assets	171.9	122.9
Total current assets	1,412.2	1,182.5
Property, plant and equipment, net	, 343.7	316.9
Investment in affiliates	78.5	69.6
Other assets	120.0	190.9
Intangible assets, net	394.6	413.4
Total assets	\$ 2,349.0	\$ 2,173.3
	=======	=======
LIABILITIES AND STOCKHOLDERS' EQUITY Current Liabilities:		
Accounts payable	\$ 312.0	\$ 272.2
Accrued expenses	Ψ 312.0 445.2	350.7
Other current liabilities	27.8	19.9
Total current liabilities	785.0	642.8
Long-term debt	636.9	617.7
Pensions and postretirement health care benefits	131.9	55.0
Other noncurrent liabilities	77.6	58.4
Total liabilities	1,631.4	1,373.9
Commitments and Contingencies (Note 12) Stockholders' Equity:		
Common stock; \$0.01 par value, 150,000,000 shares authorized,		
75,197,285 and 72,311,107 shares issued and outstanding in		
2002 and 2001, respectively	0.8	0.7
Additional paid-in capital	587.6	531.5
Retained earnings	560.6	645.0
Unearned compensation	(0.7)	(0.6)
Accumulated other comprehensive loss	(430.7)	(377.2)
Total stackhalderal equity	717.6	700.4
Total stockholders' equity	717.6	799.4
Total liabilities and stockholders' equity	\$ 2,349.0	\$ 2,173.3
	========	========

See accompanying notes to consolidated financial statements.

## AGCO CORPORATION CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (IN MILLIONS, EXCEPT SHARE AMOUNTS)

	PREFERRE	EFERRED STOCK COMMON STOCK			ADDITIONAL PAID-IN	RETAINED	UNEARNED
	SHARES	AMOUNT	SHARES	AMOUNT	CAPITAL	EARNINGS	COMPENSATION
Balance, December 31, 1999		\$	59,579,559	\$ 0.6	\$ 427.7	\$ 621.9	\$ (5.1)
Net income						3.5	
Forfeitures of restricted stock			(29,833)		(0.9)		0.2
Stock options exercised Common stock dividends			39,702		0.3		
(\$0.04 per common share)						(2.5)	
Amortization of unearned						(2.0)	
compensation							3.5
Additional minimum pension							
liability							
Change in cumulative translation adjustment							
cranstacton augustment							
Balance, December 31, 2000			59,589,428	0.6	427.1	622.9	(1.4)
Net income						22.6	` ´
Issuance of preferred shares	555				5.3		
Conversion of preferred shares	(555)		FFF 000				
into common stock Issuance of common stock, net	(555)		555,000				
of offering expenses			11,799,377	0.1	99.2		
Issuance of restricted stock			226,960		3.5		(0.4)
Tax difference on restricted							
stock expense					(4.7)		
Stock options exercised Common stock dividends			140,342		1.1		
(\$0.01 per common share)						(0.5)	
Amortization of unearned						(3.3)	
compensation							1.2
Additional minimum pension							
liability, net Deferred gains and losses on							
derivatives, net							
Deferred gains and losses on							
derivatives held by							
affiliates, net							
Change in cumulative translation adjustment							
cranstacton adjustment							
Balance, December 31, 2001			72,311,107	0.7	531.5	645.0	(0.6)
Net loss Issuance of common stock, net						(84.4)	
of offering expenses			1,020,356	0.1	21.3		
Issuance of restricted stock			1,088,072		24.5		(3.1)
Stock options exercised			777,750		9.0		`'
Income tax benefit of stock							
options exercised					1.3		
Amortization of unearned compensation							3.0
Additional minimum pension							0.0
liability, net							
Deferred gains and losses on							
derivatives, net Deferred gains and losses on							
derivatives held by							
affiliates, net							
Change in cumulative							
translation adjustment							
Balance, December 31, 2002		\$	75,197,285	\$ 0.8	\$ 587.6	\$ 560.6	\$ (0.7)
Datance, December 31, 2002	=======	====	========	=====	=======	=====	====

## ACCUMULATED OTHER COMPREHENSIVE LOSS

	MI PE LIA	ITIONAL NIMUM NSION BILITY	CUMULATIVE TRANSLATION ADJUSTMENT	DEFE LOSSE DERIV	ACCUMULATED OTHER COMPREHENSIVE LOSS	ST0Ck	OTAL KHOLDERS' EQUITY	COMPREI LOS	HENSIVE SS
Balance, December 31, 1999 Net income Forfeitures of restricted stock Stock options exercised Common stock dividends	\$		\$ (216.0)   	\$	   \$ (216.0)   	\$	829.1 3.5 (0.7) 0.3	\$	3.5

(\$0.04 per common share) Amortization of unearned	 				(2.5) 3.5	
compensation Additional minimum pension liability	(2.8)			(2.8)	(2.8)	(2.8)
Change in cumulative	(2.0)			(2.0)	(2.0)	(2.0)
translation adjustment		(40.5)		(40.5)	(40.5)	(40.5)
Balance, December 31, 2000	(2.8)	(256.5)		(259.3)	789.9	(39.8) ======
Net income					22.6	22.6
Issuance of preferred shares					5.3	
Conversion of preferred shares						
into common stock						
Issuance of common stock, net						
of offering expenses					99.3	
Issuance of restricted stock					3.1	
Tax difference on restricted					(4.7)	
stock expense Stock options exercised					(4.7) 1.1	
Common stock dividends					1.1	
(\$0.01 per common share)					(0.5)	
Amortization of unearned					(0.0)	
compensation					1.2	
Additional minimum pension						
liability, net	(34.3)			(34.3)	(34.3)	(34.3)
Deferred gains and losses on						
derivatives, net			(0.1)	(0.1)	(0.1)	(0.1)
Deferred gains and losses on						
derivatives held by			<i>(</i> )	<i>(</i> )	<i>(</i> )	
affiliates, net			(5.8)	(5.8)	(5.8)	(5.8)
Change in cumulative		(77 7)		(77.7)	(77.7)	(77 7)
translation adjustment		(77.7)		(77.7)	(77.7)	(77.7)
Balance, December 31, 2001	(37.1)	(334.2)	(5.9)	(377.2)	799.4	(95.3)
Net loss					(84.4)	(84.4)
Issuance of common stock, net						
of offering expenses					21.4	
Issuance of restricted stock					21.4	
Stock options exercised					9.0	
Income tax benefit of stock						
options exercised Amortization of unearned					1.3	
compensation					3.0	
Additional minimum pension					3.0	
liability, net	(56.8)			(56.8)	(56.8)	(56.8)
Deferred gains and losses on	(00.0)			(33.3)	(55.5)	(00.0)
derivatives, net			0.9	0.9	0.9	0.9
Deferred gains and losses on						
derivatives held by						
affiliates, net			0.4	0.4	0.4	0.4
Change in cumulative						
translation adjustment		2.0		2.0	2.0	2.0
Balance, December 31, 2002	\$ (93.9)	\$(332.2)	\$ (4.6)	\$ (430.7)	\$ 717.6	\$ (137.9)
Data December 61, 2002	======	======	======	=======	=======	=======

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See accompanying notes to consolidated financial statements.

## AGCO CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS (IN MILLIONS)

	YEARS ENDED DECEMBER 31,		
	2002	2001	
Cash flows from operating activities:			
Net (loss) income	\$ (84.4)	\$ 22.6	\$ 3.5
Adjustments to reconcile net (loss) income to net cash provided by operating activities:			
Cumulative effect of a change in accounting principle, net of taxes	24.1		
Depreciation and amortization	50.9		
Amortization of intangibles	1.4	18.5	
Restricted stock compensation	24.4 (2.7)	4.3	3.0
Equity in net earnings of affiliates, net of cash received		4.0	(0.1) (37.6)
Deferred income tax provision (benefit) Write-down / (recoveries) of property, plant and equipment	48.4	(32.8)	(37.6)
Gain on sale of investment in affiliate	11.6	` ,	
Changes in operating assets and liabilities, net of effects from		(5.2)	
purchase of businesses:			
Accounts and notes receivable, net	43.4	111.7	127.8
Inventories, net	(119.0)	39.6	23.7
Other current and noncurrent assets	` 2.2		(9.9)
Accounts payable	7.4	16.0	(0.6)
Accrued expenses	66.2	( - /	
Other current and noncurrent liabilities	(0.7)		4.4
Total adjustments	157.6		170.9
Net cash provided by operating activities	73.2	225.4	174.4
Cash flows from investing activities:			
Purchases of property, plant and equipment	(54.9)	(39.3)	(57.7)
Proceeds from sales of property, plant and equipment	13.8	(39.3) 4.7	(0/1/)
Purchase of businesses, net of cash acquired	(60.7)	(147 5)	(10.0)
Sale of / (investments in) affiliates, net	1.2	1.3	(2.0)
Net cash used for investing activities	(100.6)		(69.7)
Cash flows from financing activities:			
Proceeds from long-term debt	659.8	1,256.6 (1,276.3)	413.3
Repayments of long-term debt	(637.6)	(1,276.3)	(520.8)
Proceeds from issuance of preferred and common stock	10.3	6.4	0.3
Payment of debt and common stock issuance costs			
Dividends paid on common stock		(0.5)	(2.5)
Net cash provided by (used for) financing activities	32.5	(26.9)	(109.7)
Effects of exchange rate changes on cash and cash equivalents	0.3	(2.1)	(1.3)
Increase (decrease) in cash and cash equivalents	5.4	15.6	
Cash and cash equivalents, beginning of period	28.9		
Cash and cash equivalents, end of period	\$ 34.3		\$ 13.3 ======

See accompanying notes to consolidated financial statements.

## AGCO CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## BUSINESS

AGCO Corporation ("AGCO" or the "Company") is a leading manufacturer and distributor of agricultural equipment and related replacement parts throughout the world. The Company sells a full range of agricultural equipment, including tractors, combines, hay tools, sprayers, forage equipment and implements. The Company's products are widely recognized in the agricultural equipment industry and are marketed under the following brand names: AGCO(R), AgcoAllis(R), AgcoStar(R), Ag-Chem(R), Challenger(R), Farmhand(R), Fendt(R), Fieldstar(R), Gleaner(R), Glencoe(R), Hesston(R), Lor\*Al(R), Massey Ferguson(R), New Idea(R), RoGator(R), Soilteq(TM), Spra-Coupe(R), Sunflower(R), Terra-Gator(R), Tye(R), White(R) and Willmar(R). The Company distributes most of its products through a combination of approximately 8,450 independent dealers, distributors, associates and licensees. In addition, the Company provides retail financing in North America, the United Kingdom, France, Germany, Spain and Brazil through its retail finance joint ventures with Cooperative Centrale Raiffeisen-Boerenleenbank B.A., "Rabobank Nederland".

#### BASIS OF PRESENTATION

The Consolidated Financial Statements represent the consolidation of all wholly-owned and majority-owned companies where controlling interest exists. The Company records all affiliate companies representing a 20% to 50% ownership using the equity method of accounting. Other investments representing an ownership of less than 20% are recorded at cost. All significant intercompany balances and transactions have been eliminated to arrive at the consolidated financial statements.

Certain prior period amounts have been reclassified to conform to the current period presentation.

#### REVENUE RECOGNITION

Sales of equipment and replacement parts are recorded by the Company when title and risks of ownership have been transferred to the independent dealer, distributor or other customer. Payment terms vary by market and product with fixed payment schedules on all sales. The terms of sale generally require that a purchase order or order confirmation accompany all shipments. Title generally passes to the dealer or distributor upon shipment and the risk of loss upon damage, theft or destruction of the equipment is the responsibility of the dealer or distributor. The dealer or distributor may not return equipment or replacement parts while its contract with the Company is in force. Replacement parts may be returned only under promotional and annual return programs. Provisions for returns under these programs are made at the time of sale based on the terms of the program and historical returns experience. The Company may provide certain sales incentives to dealers and distributors. Provisions for sales incentives are made at the time of sale for existing incentive programs. These provisions are revised in the event of subsequent modification to the incentive program.

In the United States and Canada, all equipment sales to dealers are immediately due upon a retail sale of the equipment by the dealer. If not already paid by the dealer in the United States and Canada, installment payments are required generally beginning 7 to 13 months after shipment with the remaining outstanding equipment balance generally due within 12 to 24 months of shipment. Interest is generally charged on the outstanding balance 4 to 13 months after shipment. Sales terms of some highly seasonal products provide for payment and due dates based on a specified date during the year regardless of the shipment date. Equipment sold to dealers in the United States and Canada is paid in full on average within 12 months of shipment. Sales of replacement parts are generally payable within 30 days of shipment with terms for some larger seasonal stock orders generally payable within 6 months of shipment.

In other international markets, equipment sales are generally payable in full within 30 to 180 days of shipment. Payment terms for some highly seasonal products have a specific due date during the year

regardless of the shipment date. Sales of replacement parts are generally payable within 30 days of shipment with terms for some larger seasonal stock orders generally payable within 6 months of shipment.

In certain markets, particularly in North America, there is a time lag, which varies based on the timing and level of retail demand, between the date the Company records a sale and when the dealer sells the equipment to a retail customer.

## FOREIGN CURRENCY TRANSLATION

The financial statements of the Company's foreign subsidiaries are translated into U.S. currency in accordance with Statement of Financial Accounting Standards ("SFAS") No. 52, "Foreign Currency Translation." Assets and liabilities are translated to U.S. dollars at period-end exchange rates. Income and expense items are translated at average rates of exchange prevailing during the period. Translation adjustments are included in "Accumulated other comprehensive loss" in stockholders' equity. Gains and losses, which result from foreign currency transactions, are included in the accompanying Consolidated Statements of Operations.

#### USE OF ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The estimates made by management primarily relate to receivables, inventory, deferred income tax allowances, goodwill and certain accrued liabilities, principally relating to reserves for volume discounts and sales incentives, warranty and insurance.

## CASH AND CASH EQUIVALENTS

The Company considers all investments with an original maturity of three months or less to be cash equivalents.

## ACCOUNTS AND NOTES RECEIVABLE

Accounts and notes receivable arise from the sale of equipment and replacement parts to independent dealers, distributors or other customers. Payments due under the Company's terms of sale are not contingent upon the sale of the equipment by the dealer or distributor to a retail customer. Under normal circumstances, payment terms are not extended and equipment may not be returned. In certain regions, including the United States and Canada, the Company is obligated to repurchase equipment and replacement parts upon cancellation of a dealer or distributor contract. These obligations are required by national, state or provincial laws and require the Company to repurchase dealer or distributor's unsold inventory, including inventory for which the receivable has already been paid.

For sales outside of the United States and Canada, the Company does not normally charge interest on outstanding receivables with its dealers and distributors. For sales to dealers or distributors in the United States and Canada, where approximately 28% of the Company's net sales were generated in 2002, interest is charged at or above prime lending rates on outstanding receivable balances after interest-free periods. These interest-free periods vary by product and range from 1 to 12 months with the exception of certain seasonal products, which bear interest after various periods depending on the time of year of the sale and the dealer or distributor's sales volume during the preceding year. For the year ended December 31, 2002, 19.7%, 5.8%, 1.5% and 1.0% of the Company's net sales had maximum interest-free periods ranging from 1 to 6 months, 7 to 12 months, 13 to 20 months and 21 months or more, respectively. Actual interest-free periods are shorter than above because the equipment receivable to dealers or distributors in the United States and Canada is due immediately upon sale of the equipment to a retail customer. Under normal circumstances, interest is not forgiven and interest-free periods are not extended.

Accounts and notes receivable are shown net of allowances for sales incentive discounts available to dealers and for doubtful accounts. Accounts and notes receivable allowances at December 31, 2002 and 2001 were as follows (in millions):

	2002	2001
Sales incentive discounts Doubtful accounts	\$ 69. 43.	
	\$ 113. =======	0 \$ 110.2 = =======

The Company occasionally transfers certain accounts receivable to various financial institutions. The Company records such transfers as sales of accounts receivable when it is considered to have surrendered control of such receivables under the provisions of SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, a Replacement of SFAS No. 125" (Note 4).

#### **INVENTORIES**

Inventories are valued at the lower of cost or market using the first-in, first-out method. Market is net realizable value for finished goods and repair and replacement parts. For work in process, production parts and raw materials, market is replacement cost. At December 31, 2002 and 2001, the Company had recorded \$74.5 million and \$73.5 million as allowances for surplus and obsolete inventories. These allowances are reflected within "Inventories, net."

Inventory balances at December 31, 2002 and 2001 were as follows (in millions):

	2002	2001
etatabad assats	<b>.</b>	<b>.</b> 040 7
Finished goods	\$ 288.5	\$ 210.7
Repair and replacement parts	235.5	201.5
Work in process, production parts and raw materials	184.6	146.6
Inventories, net	\$ 708.6	\$ 558.8
	=======	=======

## PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment are recorded at cost, less accumulated depreciation and amortization. Depreciation is provided on a straight-line basis over the estimated useful lives of 10 to 40 years for buildings and improvements, 3 to 15 years for machinery and equipment and 3 to 10 years for furniture and fixtures. Expenditures for maintenance and repairs are charged to expense as incurred.

	2002	2001		
Land Buildings and improvements Machinery and equipment Furniture and fixtures	\$ 41.5 139.1 327.4 77.8	\$ 36.6 120.6 262.8 61.7		
Gross property, plant and equipment Accumulated depreciation and amortization	585.8 (242.1)	481.7 (164.8)		
Property, plant and equipment, net	\$ 343.7 ======	\$ 316.9 ======		

## INTANGIBLE ASSETS

On January 1, 2002, the Company adopted SFAS No. 142 "Goodwill and Other Intangible Assets" ("SFAS No. 142"). SFAS No. 142 requires companies to cease amortizing goodwill and other indefinite-lived intangible assets on December 31, 2001 that were in existence at June 30, 2001. Any goodwill and

other indefinite-lived intangible assets resulting from acquisitions completed after June 30, 2001 will not be amortized. SFAS No. 142 also establishes a new method of testing goodwill and other indefinite-lived intangible assets for impairment on an annual basis or on an interim basis if an event occurs or circumstances change that would reduce the fair value of a reporting unit below its carrying value. SFAS No. 142 requires that an initial impairment assessment be performed on all goodwill and indefinite-lived intangible assets. This assessment involves determining an estimate of the fair value of the Company's reporting units including trademarks in order to evaluate whether an impairment of the current carrying amount of goodwill and other intangible assets exists. Fair values are derived based on an evaluation of past and expected future performance of the Company's reporting units.

The Company's acquired intangible assets are as follows (in millions):

	December 31, 2002			December 31, 2001				
	Car	ross rying ounts		mulated tization	Car	ross rying ounts		mulated tization
Amortized intangible assets: Patents and Trademarks Other	\$	32.7 3.4	\$	(1.5) (0.5)	\$	25.3 3.4	\$	(0.6)
Total	\$	36.1	\$ ===	(2.0)	\$ ===	28.7	\$	(0.6)
Unamortized intangible assets: Trademarks	\$ ===	53.4 ======			\$ ===	53.4 =====		

The Company amortizes certain acquired intangible assets over estimated useful lives of 7 to 30 years. For the years ended December 31, 2002 and 2001, acquired intangible asset amortization was \$1.4 million and \$2.2 million, respectively. In accordance with SFAS No. 142, the Company ceased amortizing certain trademarks, which it determined to have an indefinite useful life as of January 1, 2002. The Company estimates amortization of existing intangible assets will be \$1.5 million for 2003 and 2004, \$1.4 million for 2005 and \$1.3 million for 2006 and 2007.

Changes in the carrying amount of goodwill during the year ended December 31, 2002 are summarized as follows (in millions):

	North America	South America	Europe/Africa/ Middle East	Sprayer Division	Consolidated
Balance as of December 31, 2001	\$ 10.2	\$ 70.0	\$ 92.5	\$ 159.2	\$ 331.9
Transitional impairment losses	(10.2)	(17.5)			(27.7)
Acquisitions	4.9				4.9
Adjustment to purchase price allocations Reversal of unused restructuring				3.6	3.6
reserves			(2.2)		(2.2)
Foreign currency translation		(17.4)	14.0		(3.4)
Balance as of December 31, 2002	\$ 4.9	\$ 35.1	\$ 104.3	\$ 162.8	\$ 307.1
	=======	=======	=======	=======	========

The goodwill in each of the Company's segments was tested for impairment as of January 1, 2002 as required by SFAS No. 142. The Company utilized a combination of valuation techniques including a discounted cash flow approach, a market multiple approach and a comparable transaction approach. Based on this evaluation, the Company determined that goodwill associated with its Argentina and North America reporting units was impaired. As a result, the Company recorded a pre-tax write-down of goodwill of \$27.7 million. This write-down was recognized as a cumulative effect of a change in accounting principle of \$24.1 million, net of \$3.6 million of taxes, in the first quarter of 2002. Goodwill is tested for impairment on an annual basis and more often if indications of impairment exist. The results of the Company's

analyses conducted as of October 1, 2002 indicated that no further reduction in the carrying amount of goodwill was required in 2002.

Prior to the adoption of SFAS No. 142, the Company amortized goodwill and other indefinite-lived intangible assets over periods ranging from 10 to 40 years. In addition, the Company would periodically review the carrying values assigned to goodwill and other intangible assets based on expectations of future cash flows and operating income generated by the underlying tangible assets. The following is a reconciliation of the Company's (loss) income before cumulative effect of a change in accounting principle and net (loss) income and net (loss) income per share as if goodwill and indefinite-lived intangible assets were accounted for in accordance with SFAS No. 142 in prior periods (in millions, except per share data):

	 2002	 2001	 2000
Reported (loss) income before cumulative effect of a change in accounting principle Add: Goodwill amortization Add: Indefinite-lived trademark	\$ (60.3) 	\$ 22.6 10.1	\$ 3.5 7.9
amortization	 	 1.0	 1.0
Adjusted (loss) income before cumulative effect of a change in accounting principle Cumulative effect of a change in accounting principle, net of taxes	(60.3) (24.1)	33.7	12.4
Adjusted net (loss) income	(84.4) ======	33.7	12.4
Net (loss) income per common share:  Basic: Reported (loss) income before cumulative			
effect of a change in accounting principle Add: Goodwill amortization Add: Indefinite-lived trademark	\$ (0.81)	\$ 0.33 0.15	\$ 0.06 0.13
amortization		0.01	0.02
Adjusted (loss) income before cumulative effect of a change in accounting principle Cumulative effect of a change in	(0.81)	0.49	 0.21
accounting principle, net of taxes	 (0.33)	 	 
Adjusted net (loss) income	\$ (1.14)	0.49	0.21
Diluted: Reported (loss) income before cumulative effect of a change in accounting principle Add: Goodwill amortization Add: Indefinite-lived trademark amortization	\$ (0.81)  	\$ 0.33 0.15 0.01	\$ 0.06 0.13 0.02
Adjusted (loss) income before cumulative effect of a change in accounting principle Cumulative effect of a change in	(0.81)	0.49	0.21
accounting principle, net of taxes	(0.33)		
Adjusted net (loss) income	\$ (1.14)	0.49	\$ 0.21

## LONG-LIVED ASSETS

The Company reviews its long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable in accordance with the provisions of SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" ("SFAS No. 144"). An impairment loss is recognized when the undiscounted future cash flows estimated to be generated by the asset are not sufficient to recover the unamortized balance of the asset. An impairment loss would be recognized based on the difference between the carrying values and estimated fair value. The estimated fair value will be determined based on either the discounted future cash flows or other appropriate fair value methods with the amount of any such deficiency charged to income in the current

year. If the asset being tested for recoverability was acquired in a business combination, intangible assets resulting from the acquisition that are related to the asset are included in the assessment. Estimates of future cash flows are based on many factors, including current operating results, expected market trends and competitive influences. The Company also evaluates the amortization periods assigned to its intangible assets to determine whether events or changes in circumstances warrant revised estimates of useful lives. During the second quarter of 2002, the Company recorded a write-down of property, plant and equipment of \$11.2 million in conjunction with the announced closure of its Coventry, England manufacturing facility (Note 3).

## ACCRUED EXPENSES

	2002	2001
Reserve for volume discounts and sales incentives Warranty reserves Accrued employee compensation and benefits Accrued taxes Other	\$ 103.7 83.7 85.8 47.4 124.6	\$ 91.4 61.1 65.6 46.5 86.1
	\$ 445.2 ======	\$ 350.7

#### WARRANTY RESERVES

The warranty reserve activity for the year ended December 31, 2002 consisted of the following (in millions):

Balance at beginning of the year Acquired businesses Accruals for warranties issued during the year Settlements made (in cash or in kind) during the year Foreign currency translation	\$	61.1 1.7 82.8 (66.0) 4.1
Balance at the end of the year	\$	83.7
	===	:=====

The Company's agricultural equipment products are generally under warranty against defects in material and workmanship for a period of one to four years. The Company accrues for future warranty costs at the time of sale based on historical warranty experience.

## INSURANCE RESERVES

Under the Company's insurance programs, coverage is obtained for significant liability limits as well as those risks required to be insured by law or contract. It is the policy of the Company to self-insure a portion of certain expected losses related primarily to workers' compensation and comprehensive general, product and vehicle liability. Provisions for losses expected under these programs are recorded based on the Company's estimates of the aggregate liabilities for the claims incurred.

## STOCK INCENTIVE PLANS

The Company accounts for all stock-based compensation awarded under its Non-employee Director Incentive Plan, Long-Term Incentive Plan and Stock Option Plan as prescribed under APB No. 25, "Accounting for Stock Issued to Employees," and also provides the disclosures required under SFAS No. 123, "Accounting for Stock-Based Compensation" and SFAS No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure." APB No. 25 requires no recognition of compensation expense for options granted under the Stock Option Plan as long as certain conditions are met. APB No. 25 does require recognition of compensation expense under the Non-employee Director Incentive Plan and Long-Term Incentive Plan. Refer to Note 10 for additional information.

#### RESEARCH AND DEVELOPMENT EXPENSES

Research and development expenses are expensed as incurred and are included in engineering expenses in the Consolidated Statements of Operations.

## ADVERTISING COSTS

The Company expenses all advertising costs as incurred. Cooperative advertising costs are normally expensed at the time the revenue is earned. Advertising expenses for the years ended December 31, 2002, 2001, and 2000 totaled approximately \$8.9 million, \$9.9 million and \$7.9 million, respectively.

## SHIPPING AND HANDLING EXPENSES

All shipping and handling fees charged to customers are included as a component of net sales. Shipping and handling costs are included as a part of cost of goods sold, with the exception of certain handling costs included in selling, general and administrative expenses in the amount of \$12.8 million, \$11.7 million and \$11.1 million for 2002, 2001 and 2000, respectively.

## INTEREST EXPENSE, NET

Interest expense, net for the years ended December 31, 2002, 2001 and 2000 consisted of the following (in millions):

	2002	2001	2000
Interest expense Interest income	\$ 66.7 (9.3)	\$ 72.1 (12.2)	\$ 60.3 (13.7)
	\$ 57.4	\$ 59.9	\$ 46.6
	=======	=======	=======

## NET (LOSS) INCOME PER COMMON SHARE

Basic (loss) earnings per common share is computed by dividing net (loss) income by the weighted average number of common shares outstanding during each period. Diluted (loss) earnings per share assumes exercise of outstanding stock options and vesting of restricted stock into common stock during the periods outstanding when the effects of such assumptions are dilutive.

A reconciliation of net (loss) income and the weighted average number of common and common equivalent shares outstanding used to calculate basic and diluted net (loss) income per common share for the years ended December 31, 2002, 2001 and 2000 is as follows (in millions, except per share data):

	2002	2001	2000
Basic (Loss) Earnings Per Share:			
Weighted average number of common shares outstanding	74.2	68.3	59.2 ======
(Loss) income before cumulative effect of a change in accounting principle Cumulative effect of a change in accounting principle, net of taxes Net (loss) income	\$ (60.3) (24.1)  \$ (84.4) =======	\$ 22.6  \$ 22.6	\$ 3.5  \$ 3.5 =======
Net (loss) income per common share:    (Loss) income before cumulative effect of a change         in accounting principle    Cumulative effect of a change in accounting         principle, net of taxes  Net (loss) income	\$ (0.81) (0.33) 	\$ 0.33  \$ 0.33	\$ 0.06  \$ 0.06
	=======	=======	=======
Diluted (Loss) Earnings Per Share:			
Weighted average number of common shares outstanding Shares issued upon assumed vesting of restricted stock Shares issued upon assumed exercise of outstanding stock options	74.2  	68.3 0.1 0.1	59.2 0.4 0.1
Weighted average number of common and common equivalent shares	74.2	68.5	59.7
(Loss) income before cumulative effect of a change in accounting principle Cumulative effect of a change in accounting principle, net of taxes	\$ (60.3) (24.1)	\$ 22.6 	\$ 3.5 
Net (loss) income	\$ (84.4) ======	\$ 22.6 ======	\$ 3.5 ======
Net (loss) income per common share:    (Loss) income before cumulative effect of a change in    accounting principle    Cumulative effect of a change in accounting    principle, net of taxes	\$ (0.81) (0.33)	\$ 0.33	\$ 0.06
Net (loss) income	\$ (1.14) =======	\$ 0.33 ======	\$ 0.06 ======

Stock options to purchase 0.6 million, 2.1 million, and 1.4 million shares during 2002, 2001 and 2000, respectively, were outstanding but not included in the calculation of weighted average shares outstanding because the option exercise prices were higher than the average market price of the Company's common stock during the related period. In addition, the diluted loss per share calculation for 2002 excludes the potentially dilutive effect of options to purchase approximately 0.7 million shares of the Company's common stock as the Company incurred a loss and their inclusion would have been anti-dilutive.

## COMPREHENSIVE LOSS

The Company reports comprehensive (loss) income, defined as the total of net (loss) income and all other non-owner changes in equity and the components thereof in the Consolidated Statements of Stockholders' Equity. The components of other comprehensive loss and the related tax effects for 2002 and 2001 are as follows (in millions):

	2002			
	Before-tax	Income	After-tax	
	Amount	Taxes	Amount	
Additional minimum pension liability Unrealized gain on derivatives Unrealized gain on derivatives held by affiliates Foreign currency translation adjustments	\$ (83.7) 1.5 0.7 2.0	\$ 26.9 (0.6) (0.3)	\$ (56.8) 0.9 0.4 2.0	
Total other comprehensive loss	\$ (79.5)	\$ 26.0	\$ (53.5)	
	======	=====	======	
		2001		
	Before-tax	Income	After-tax	
	Amount	Taxes	Amount	

	Before-tax	Income	After-tax
	Amount	Taxes	Amount
Additional minimum pension liability Unrealized gain on derivatives Unrealized gain on derivatives held by affiliates Foreign currency translation adjustments	\$ (49.0) (0.2) (9.8) (77.7)	\$ 14.7 0.1 4.0	\$ (34.3) (0.1) (5.8) (77.7)
Total other comprehensive loss	\$ (136.7)	\$ 18.8	\$ (117.9)
	=======	=======	=======

## FINANCIAL INSTRUMENTS

The carrying amounts reported in the Company's Consolidated Balance Sheets for "Cash and cash equivalents," "Accounts and notes receivable" and "Accounts payable" approximate fair value due to the immediate or short-term maturity of these financial instruments. The carrying amount of long-term debt under the Company's Revolving Credit Facility (Note 7) approximates fair value based on the borrowing rates currently available to the Company for loans with similar terms and average maturities. At December 31, 2002, the estimated fair values of the Company's 9 1/2% Senior Notes and 8 1/2% Senior Subordinated Notes (Note 7), based on their listed market values, were \$272.1 million and \$250.0 million, respectively, compared to their carrying values of \$250.0 million and \$249.1 million, respectively.

The Company enters into foreign exchange forward contracts to hedge the foreign currency exposure of certain receivables, payables and committed purchases and sales. These contracts are for periods consistent with the exposure being hedged and generally have maturities of one year or less. At December 31, 2002 and 2001, the Company had foreign exchange forward contracts outstanding with gross notional amounts of \$225.4 million and \$216.1 million, respectively. The fair value is a gain on the foreign exchange forward contracts at December 31, 2002 of \$7.1 million. These foreign exchange forward contracts do not subject the Company's results of operations to risk due to exchange rate fluctuations because gains and losses on these contracts generally offset gains and losses on the exposure being hedged. The Company does not enter into any foreign exchange forward contracts for speculative trading purposes.

The notional amounts of foreign exchange forward contracts do not represent amounts exchanged by the parties and therefore are not a measure of the Company's risk. The amounts exchanged are calculated on the basis of the notional amounts and other terms of the contracts. The credit and market risks under these contracts are not considered to be significant.

## ACCOUNTING CHANGES

On January 1, 2002, the Company adopted SFAS No. 142. SFAS No. 142 requires companies to cease amortizing goodwill and other indefinite-lived intangible assets on December 31, 2001 that were in existence at June 30, 2001. Any goodwill and other indefinite-lived intangible assets resulting from acquisitions completed after June 30, 2001 will not be amortized. SFAS No. 142 also establishes a new method of testing goodwill and other indefinite-lived intangible assets for impairment on an annual basis or on an interim basis if an event occurs or circumstances change that would reduce the fair value of a reporting unit below its carrying value. SFAS No. 142 requires that an initial impairment assessment be performed on all goodwill and indefinite-lived intangible assets. This assessment involves determining an

estimate of the fair value of the Company's reporting units and trademarks in order to evaluate whether an impairment of the current carrying amount of goodwill and other intangible assets exists. Fair values are derived based on an evaluation of past and expected future performance of the Company's reporting units. The adoption of SFAS No. 142 resulted in a reduction of amortization expense of approximately \$17.1 million during 2002 compared to 2001.

The goodwill in each of the Company's segments was tested for impairment as of January 1, 2002 as required by SFAS No. 142. The Company utilized a combination of valuation techniques including a discounted cash flow approach, a market multiple approach and a comparable transaction approach. Based on this evaluation, the Company determined that goodwill associated with its Argentine and North American reporting units was impaired. As a result, the Company recorded a pre-tax write-down of goodwill of \$27.7 million. This write-down was recognized as a cumulative effect of a change in accounting principle of \$24.1 million, net of \$3.6 million of taxes, in the first quarter of 2002

In July 2001, the FASB also issued SFAS No. 143, "Accounting for Asset Retirement Obligations" ("SFAS No. 143"). SFAS No. 143 requires entities to record the fair value of a liability for an asset retirement obligation in the period in which it is incurred. When the liability is initially recorded, the entity capitalizes the cost by increasing the carrying amount of the related long-lived asset. Over time, the liability is accreted to its present value each period and the capitalized cost is depreciated over the useful life of the related asset. Upon settlement of the liability, the entity either settles the obligation for the amount recorded or incurs a gain or loss. SFAS No. 143 is effective for fiscal years beginning after June 15, 2002. The Company is evaluating the effect of this statement on its results of operations and financial position, but does not believe the impact will be material.

In August 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" ("SFAS No. 144"). SFAS No. 144 supersedes FASB Statement No. 121. "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of" ("SFAS No. 121"), and the accounting and reporting provisions of APB Opinion No. 30, "Reporting the Results of Operations - Reporting the Effects of Disposal of Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions" ("APB Opinion No. 30") for the disposal of a segment of business (as previously defined in APB Opinion No. 30). The FASB issued SFAS No. 144 to establish a single accounting model, based on the framework established in SFAS No. 121, for long-lived assets to be disposed of by sale. SFAS No. 144 broadens the presentation of discontinued operations in the statement of operations to include a component of an entity (rather than a segment of a business). A component of an entity comprises operations and cash flows that can be clearly distinguished, operationally and for financial reporting purposes, from the rest of the entity. SFAS No. 144 also requires that discontinued operations be measured at the lower of the carrying amount or fair value less cost to sell. The Company adopted SFAS No. 144 effective January 1, 2002. The adoption of this standard had no impact on its current results of operations or financial position.

In April 2002, the FASB issued SFAS No. 145, "Rescission of FASB Statements No. 4, 44, and 64, Amendment of SFAS No. 13, and Technical Corrections" ("SFAS No. 145"). SFAS No. 145 eliminates the requirement under SFAS No. 4, "Reporting Gains and Losses from Extinguishment of Debt", to report gains and losses from extinguishments of debt as extraordinary items in the income statement. Accordingly, gains or losses from extinguishments of debt for fiscal years beginning after May 15, 2002 shall not be reported as extraordinary items unless the extinguishment qualifies as an extraordinary item under the provisions of APB Opinion No. 30. Upon adoption of SFAS No. 145, any gain or loss on extinguishment of debt previously classified as an extraordinary item in prior periods presented that does not meet the criteria of APB Opinion No. 30 for such classification should be reclassified to conform with the provisions of SFAS No. 145. SFAS No. 145 also amends SFAS No. 13, "Accounting for Leases", to eliminate an inconsistency between the required accounting for sale-leaseback transactions and the required accounting for certain lease modifications that have economic effects that are similar to sale-leaseback transactions. In addition, SFAS No. 145 amends other existing authoritative pronouncements to make various technical corrections, clarify meanings, or describe their applicability under changed conditions. SFAS No. 145 is effective for fiscal years beginning after May 15, 2002. The new standard required the Company to reclassify the extraordinary loss recorded in 2001 to interest

expense, net which resulted in a reduction in income before cumulative effect of a change in accounting principle of \$0.01 per share but had no impact on net income or stockholders' equity. The consolidated statements of operations reflects the adoption of this standard.

In June 2002, the FASB issued SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities" ("SFAS No. 146"). SFAS No. 146 addresses financial accounting and reporting for costs associated with exit or disposal activities and nullifies Emerging Issues Task Force (EITF) Issue No. "Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (Including Certain Costs Incurred in a Restructuring)." SFAS No. 146 requires that a liability for a cost associated with an exit or disposal activity be recognized when the liability is incurred. Under EITF Issue No. 94-3, a liability for an exit cost as defined in the Issue was recognized at the date of an entity's commitment to an exit plan. Therefore, SFAS No. 146 eliminates the definition and requirements for recognition of exit costs in EITF Issue No. 94-3, and also establishes that fair value is the objective for initial measurement of the liability. SFAS No. 146 is effective for all exit or disposal activities that are initiated after December 31, 2002. SFAS No. 146 does not impact the Company's current restructuring plans related to the closure of the Coventry, England manufacturing facility. The Company will comply with this Statement for any future exit or disposal activities. The DeKalb, Illinois closure will be accounted for under the requirements of EITF Issue No. 95-3, "Recognition of Liabilities in Connection with a Purchase Business Combination.

In November 2002, the FASB issued Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others," ("FIN 45"). FIN 45 requires that the guarantor recognize, at the inception of certain guarantees, a liability for the fair value of the obligation undertaken in issuing such guarantee. FIN 45 also requires additional disclosure about the guarantor's obligations under certain guarantees that it has issued. The initial recognition and measurement provisions of this interpretation are applicable on a prospective basis to guarantees issued or modified after December 31, 2002 and the disclosure requirements are effective after December 15, 2002 and are included in Note 12.

In December 2002, the FASB issued SFAS No. 148, "Accounting for Stock-Based Compensation-Transition and Disclosure an Amendment of FASB Statement No. 123," ("SFAS No. 148"). SFAS No. 148 amends SFAS No. 123 to provide alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based employee compensation and amends the disclosure requirements of SFAS No. 123 to require prominent disclosures in both annual and interim financial statements about the method of accounting for stock-based employee compensation and the effect of the method used on reported results. The transition and annual disclosure provisions of SFAS No. 148 are effective for fiscal years ending after December 15, 2002. The Company has adopted the disclosure provisions of SFAS No. 148 effective for the year ending December 31, 2002 (Note 10).

In January 2003, the FASB issued Interpretation No. 46, "Consolidation of Variable Interest Entities and Interpretation of ARB No. 51," ("FIN 46"). FIN 46 established the criteria for consolidating variable interest entities. The Company is currently evaluating FIN 46, which is effective for fiscal years or interim periods beginning after June 15, 2003, to variable entities that were acquired before February 1, 2003. The Company currently does not believe its current securitization facilities and special purpose entity will be affected by this interpretation.

## ACQUISITIONS

On November 7, 2002, The Company completed the acquisition of Sunflower Manufacturing Co., Inc. ("Sunflower"), a former product line of SPX Corporation. Sunflower is a leading producer of tillage, seeding and specialty harvesting equipment, serving the North American market and is located in Beloit, Kansas. The purchase price was approximately \$48.0 million and was funded through borrowings under the Company's revolving credit facility. The acquired assets and liabilities consist primarily of inventories, accounts receivables, property, plant and equipment, technology, tradenames and patents. The results of operations for the Sunflower acquisition are included in the Company's Consolidated Financial Statements as of and from the date of acquisition. The Company recorded approximately \$4.9 million of goodwill and

\$7.1 million of tradenames and patents associated with the acquisition of Sunflower. The tradenames and patents will be amortized over a period from 15 to 30 years. The Sunflower acquisition was accounted for in accordance with Statement of Financial Accounting Standards ("SFAS") No. 141, "Business Combinations" ("SFAS No. 141"), and accordingly, the purchase price has been allocated to the assets acquired and the liabilities assumed based on a preliminary estimate of fair values as of the acquisition date. The purchase price allocation for the Sunflower acquisition is preliminary and is subject to adjustment and will be completed in 2003.

On March 5, 2002, the Company completed its agreement with Caterpillar Inc. ("Caterpillar") to acquire the design, assembly and marketing of the new MT Series of Caterpillar's Challenger tractor line. The Company issued approximately 1.0 million shares of common stock in the transaction valued at approximately \$21.3 million based on the closing price of the Company's common stock on the acquisition date. During July 2002, the Company received approximately \$0.9 million from Caterpillar pursuant to the terms of the purchase agreement, whereby any proceeds Caterpillar received upon the sale of the Company's stock above \$21.0 million would be refunded to the Company. In addition, the Company purchased approximately \$13.6 million of initial production inventory from Caterpillar in connection with a supply agreement with Caterpillar. The addition of the Challenger tractor line provides the Company with a technological leader in high horsepower track-type tractors that will be marketed on a worldwide basis primarily through the Caterpillar distribution organization. Furthermore, the Company will provide Caterpillar dealers with additional products that will broaden their equipment offerings and enhance their competitive position. The results of operations for this product line have been included in the Company's results as of and from the date of the acquisition. The acquired assets consisted primarily of inventory and property, plant and equipment. There were no accounts receivable acquired or liabilities assumed in the transaction since all rights and obligations relating to past sales of the prior series of the Challenger product line remain with Caterpillar. The Challenger acquisition was accounted for in accordance with SFAS No. 141, and accordingly, the purchase price has been allocated to the assets acquired and the liabilities assumed based on a preliminary estimate of fair values as of the acquisition date. Since the preliminary fair value of the assets acquired was in excess of the purchase price, no goodwill was recorded in connection with the acquisition. The purchase price allocation for the Challenger acquisition is preliminary and is subject to adjustment and will be completed in 2003.

On April 16, 2001, the Company completed the acquisition of Ag-Chem Equipment Co., Inc. ("Ag-Chem"), a manufacturer and distributor of self-propelled sprayers. The Company paid Ag-Chem shareholders approximately \$247.2 million consisting of approximately 11.8 million AGCO common shares and \$147.5 million of cash. The funding of the cash component of the purchase price was made through borrowings under the Company's revolving credit facility. The acquired assets and liabilities primarily consisted of technology, trademarks, tradenames, accounts receivables, inventories, property, plant and equipment, accounts payable and accrued liabilities. The results of operations for the Ag-Chem acquisition are included in the Company's Consolidated Financial Statements as of and from the date of acquisition. The Company recorded approximately \$145.2 million of goodwill and \$27.2 million of trademarks and other identifiable intangible assets associated with the acquisition of Ag-Chem. The trademarks and other identifiable intangible assets are being amortized over periods ranging from 8 to 30 years.

The Ag-Chem acquisition was accounted for as a purchase in accordance with Accounting Principles Board ("APB") No. 16, "Business Combinations," and accordingly, the purchase price was allocated to the assets acquired and the liabilities assumed based on their fair values as of the acquisition date. In connection with the acquisition of Ag-Chem, the Company established \$3.1 million in liabilities primarily related to severance, employee relocation and other costs associated with the planned closure of Ag-Chem's Benson, Minnesota manufacturing facility, Minnetonka, Minnesota administrative office and 15 parts and service facilities.

During the first quarter of 2002, all costs in connection with the liabilities established had been incurred. Accordingly, the Company adjusted its purchase price allocation to reflect a reduction in these established liabilities by \$0.4 million. In addition, the Company finalized its purchase price allocation resulting in a net total goodwill adjustment of approximately \$3.6 million. The adjustment primarily

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related to the reflection of final appraised values of property, plant and equipment acquired and the establishment of certain liabilities related to outstanding litigation and warranty obligations.

In May 2000, the Company acquired from CNH Global N.V. ("CNH") its 50% share in Hay and Forage Industries ("HFI") for \$10.0 million. This agreement terminated a joint venture agreement in which CNH and AGCO each owned 50% interests in HFI, thereby providing AGCO with sole ownership of the facility. HFI, located in Hesston, Kansas develops and manufactures hay and forage equipment and implements that AGCO sells under various brand names. The acquired assets and liabilities primarily consisted of technology, production inventories, property, plant and equipment related to its manufacturing operations, accounts payable and accrued liabilities. The financial statements of HFI, which were previously accounted for under the equity method of accounting, were consolidated with the Company's financial statements as of the date of the acquisition.

In connection with the acquisition of Xaver Fendt GmbH in 1997, the Company established liabilities of \$7.1 million primarily related to severance and other costs associated with the planned closure of certain sales and marketing offices and parts distribution operations. Approximately \$3.1 million of the reserves originally established remained at December 31, 2001. During the second quarter of 2002, the Company reversed to goodwill approximately \$2.2 million of restructuring reserves determined not to be required. During 2002, \$0.8 million of costs were incurred leaving a remaining \$0.1 million of reserves at December 31, 2002. These costs are expected to be incurred in 2003.

The following unaudited pro forma data summarizes the results of operations for the years ended December 31, 2002, 2001 and 2000 as if the Ag-Chem acquisition had occurred at the beginning of 2000 and the Challenger and Sunflower acquisitions had occurred at the beginning of 2001. The unaudited pro forma information has been prepared for comparative purposes only and does not purport to represent what the results of operations of the Company would actually have been had the transactions occurred on the dates indicated or what the results of operations may be in any future period.

	Years Ended December 31,					
		2002	2	001		2000
	(in millions, except per share data)					lata)
Net sales Loss before cumulative effect of a change in accounting	\$ 2	2,962.5	\$ 2	,761.2	\$	2,633.3
principle		(57.2)		(33.9)		(8.8)
Net loss		(81.3)		(33.9)		(8.8)
Net loss per common share - basic	\$	(1.08)	\$	(0.47)	\$	(0.12)
Net loss per common share - fully diluted	\$	(1.08)	\$	(0.47)	\$	(0.12)

## 3. RESTRUCTURING AND OTHER INFREQUENT EXPENSES

The Company recorded restructuring and other infrequent expenses of \$42.7 million, \$13.0 million and \$21.9 million in 2002, 2001 and 2000, respectively. The 2002 expense consisted of \$40.2 million associated with the closure of the Company's tractor manufacturing facility in Coventry, England and \$3.5 million primarily associated with various functional rationalizations, offset by a \$1.0 million net gain related to the sale of two closed manufacturing facilities. The 2001 expense consisted of \$8.5 million associated with the integration of the Ag-Chem acquisition and \$4.5 million associated with manufacturing facility rationalizations commenced in prior years. The 2000 expense consisted of \$24.9 million associated with the closure of certain manufacturing facilities in the United States and Argentina and a credit of \$3.0 million related to the reversal of reserves established in 1997.

## COVENTRY RATIONALIZATION

During the second quarter of 2002, the Company announced and initiated a restructuring plan related to the closure of its tractor manufacturing facility in Coventry, England and the relocation of existing production at Coventry to the Company's Beauvais, France and Canoas, Brazil manufacturing

facilities. In connection with the restructuring plan, the Company has recorded approximately \$40.2 million of restructuring and other infrequent expenses during 2002. The components of the restructuring expenses are summarized in the following table (in millions):

	Write-down of Property, Plant and Equipment	Employee Severance	Employee Retention Payments	Facility Closure Costs	Total
2002 Provision	\$ 11.2	\$ 8.3	\$ 18.3	\$ 2.4	\$ 40.2
Less: Non-cash expense	11.2				11.2
Cash expense 2002 cash activity		8.3 (0.1)	18.3 (0.3)	2.4 (0.3)	29.0 (0.7)
Balances as of	\$	\$ 8.2	\$ 18.0	\$ 2.1	\$ 28.3
December 31, 2002	======	======	======	======	======

The severance costs relate to the termination of approximately 1,100 employees, following the completion of production in the Coventry facility. Approximately 250 employees had been terminated as of December 31, 2002. The employee retention payments relate to incentives paid to Coventry employees who remain employed until certain future termination dates and are accrued over the term of the retention period. The facility closure costs include certain noncancelable operating lease termination and other facility exit costs. The write-down of property, plant and equipment represents the impairment of machinery and equipment resulting from the facility closure and was based on the estimated fair value of the assets compared to their carrying value. The estimated fair value of the equipment was determined based on current conditions in the market. The machinery, equipment and tooling will be disposed of after production ceases and the buildings, land and improvements will be marketed for sale. The \$28.3 million of restructuring costs accrued at December 31, 2002 are expected to be incurred during 2003. The Company also recorded approximately \$1.4 million of inventory reserves during 2002 reflected in costs of goods sold related to inventory that was identified as obsolete as a result of the closure.

In October 2002, the Company applied to the High Court in London, England, for clarification of a rule in its U.K. pension plan that governs the value of pension payments payable to an employee who is over 50 years old and who retires from service in certain circumstances prior to his normal retirement date. The primary matter before the High Court was whether pension payments to such employees, including those terminated due to the closure of the Company's Coventry facility, should be reduced to compensate for the fact that the pension payments begin prior to normal retirement age of 65. On December 20, 2002, the High Court ruled against the Company's position that reduced pension payments are payable in the context of early retirements or terminations. The High Court's ruling also granted the Company approval to appeal the judgment in the Court of Appeal. The Company and its advisors maintain the view that reduced pension payments should be payable and, as a result, have appealed the judgment to the Court of Appeal. Under the appeal process in England, a panel of who had no involvement with the High Court proceedings will hear the appeal and determine the outcome on its merits. A majority ruling of the Court of Appeal judges is required to overturn the original High Court decision.

The Company, based upon advice of its legal advisors, has reassessed the merits of its case in consideration of the High Court ruling and maintains the opinion that the likelihood of an unfavorable resolution to this matter is reasonably possible, but does not consider it to be probable. Consequently, the Company has not recorded a loss as of December 31, 2002 related to this matter. In the event that the Company's position is not ultimately upheld, the closure of the Company's Coventry facility and past early retirement programs would entitle certain terminated employees to receive unreduced pension payments. The estimated impact to the Company's pension plan would be an increase in the Company's pension plan liabilities of approximately \$55 million to \$60 million and a related charge to the Company's Consolidated Statements of Operations. The Company presently estimates that additional funding to the pension plan related to this increased liability would be approximately \$6.5 million per annum for the next 10 years. The timing of the Company's obligation to fund cash into the pension plan with respect to this increased liability would depend on many factors including the overall funded status of the plan and the investment returns of the plan's assets.

In addition, the Company recorded restructuring and other infrequent expenses of \$3.4 million during 2002. The expense primarily relates to severance costs and certain lease termination and other exit costs associated with the rationalization of the Company's European engineering and marketing personnel and certain components of the Company's German manufacturing facilities located in Kempten and Marktoberdorf, Germany, as well as the restructuring of the Company's North American information systems function. The \$2.6 million of severance costs recorded associated with these activities relate to the termination of 137 employees in total. At December 31, 2002, approximately \$2.6 million of the amount accrued had been incurred. The remaining balance of \$0.8 million is expected to be incurred during 2003.

## AG-CHEM ACQUISITION INTEGRATION

In 2001, the Company announced its plans to rationalize certain facilities as part of the Ag-Chem acquisition integration. The Company consolidated AGCO's Willmar, Minnesota manufacturing facility and Ag-Chem's Benson, Minnesota manufacturing facility into Ag-Chem's Jackson, Minnesota manufacturing plant. In addition, the Company closed Ag-Chem's Minnetonka, Minnesota administrative offices and relocated all functions to the Jackson facility. The Company also closed fifteen parts and service facilities and integrated parts warehousing and logistics into AGCO's North American parts distribution system.

All employees identified in the restructuring plan had been terminated as of the end of the first quarter of 2002. Employee retention payments related to incentives paid to Ag-Chem and AGCO employees who remained employed until certain future termination dates were accrued over the term of the retention period. The Company incurred facility closure costs, which included employee relocation costs and other future exit costs at the Company's Willmar location after operations ceased. The facility relocation and transition costs were expensed as incurred and represented costs to relocate inventory and machinery and costs to integrate operations into the remaining facilities. There are no remaining costs accrued related to these rationalizations as of December 31, 2002. The components of the restructuring expenses are summarized in the following table (in millions):

	Write-down of Property, Plant and Equipment	Employee Severance	Employee Retention Payments	Facility Closure Costs	Facility Relocation and Transition Costs	Total
2001 Provision Less: Non-cash expense	\$0.4 0.4	\$1.3  	\$1.4  	\$0.8 	\$4.6  	\$8.5 0.4
Cash expense 2001 cash activity	 	1.3 (0.7)	1.4 (1.2)	0.8 (0.7)	4.6 (4.6)	8.1 (7.2)
Balances as of December 31, 2001		0.6	0.2	0.1		0.9
2002 Provision Reversal of 2001 Provision 2002 cash activity	  	0.2  (0.8)	(0.2) 	  (0.1)	0.1  (0.1)	0.3 (0.2) (1.0)
Balances as of December 31, 2002	\$ ====	\$ ====	\$ ====	\$ ====	\$ ====	\$ ====

## 1999 THROUGH 2001 MANUFACTURING FACILITY RATIONALIZATIONS

In 2000, the Company permanently closed its combine manufacturing facility in Independence, Missouri and its Lockney, Texas and Noetinger, Argentina implement manufacturing facilities. In 1999, the Company permanently closed its Coldwater, Ohio manufacturing facility. The majority of production in these facilities has been relocated to existing Company facilities or outsourced to third parties. The Company expensed approximately \$4.5 million and \$24.9 million associated with these rationalizations during 2001 and 2000, respectively, and had \$1.0 million of costs accrued related to these rationalizations as of December 31, 2001. The Company did not record any additional restructuring and other infrequent expenses in 2002 related to these closures. The Company incurred approximately \$0.5 million of expenses

during 2002. The remaining accrued restructuring costs of \$0.5 million primarily relate to noncancelable lease termination costs and will be incurred through 2005.

In addition, during 2002, the Company sold its closed manufacturing facilities in Independence, Missouri and Coldwater, Ohio. A net gain on the sale of these two facilities of \$1.0 million was reflected in "Restructuring and other infrequent expenses" in the Company's Consolidated Statements of Operations.

## 4. ACCOUNTS RECEIVABLE SECURITIZATION

At December 31, 2002, the Company has accounts receivable securitization facilities in the United States, Canada, and Europe totaling approximately \$424.9 million. Under these facilities, wholesale accounts receivable are sold on a revolving basis to commercial paper conduits either on a direct basis or through a wholly-owned special purpose U.S. subsidiary. The Company completed the U.S. securitization facility in 2000 and completed the Canadian and European securitization facilities in 2001. Outstanding funding under these facilities totaled approximately \$423.9 million at December 31, 2002 and \$402.0 million at December 31, 2001. The funded balance has the effect of reducing accounts receivable and short-term liabilities by the same amount.

Losses on sales of receivables primarily from securitization facilities were \$14.8 million in 2002 and \$23.5 million in 2001. The amount for 2001 includes \$4.0 million of losses and transaction fees associated with the initial closing and funding of the Canadian and European facilities. The losses are determined by calculating the estimated present value of receivables sold compared to their carrying amount. The present value is based on historical collection experience and a discount rate representing the spread over LIBOR as prescribed under the terms of the agreements. Other information related to these facilities and assumptions used in loss calculations are summarized below (dollar amounts in millions):

	U.	S.	Cana	ıda	Euro	ре	Tot	al
	2002	2001	2002	2001	2002	2001	2002	2001
Unpaid balance of receivables								
sold at December 31	\$311.9	\$323.8	\$78.2	\$78.1	\$133.1	\$107.0	\$523.2	\$508.9
Retained interest in receivables sold	\$ 61.9	\$ 73.8	\$18.2	\$18.1	\$ 19.2	\$ 15.0	\$ 99.3	\$106.9
Credit losses on receivables								
sold Average liquidation period	\$ 1.2	\$ 1.4	\$	\$	\$	\$	\$ 1.2	\$ 1.4
(months)	5.9	5.5	5.9	5.5	2.4	2.3		
Discount rate	2.4%	4.5%	3.1%	4.3%	4.2%	5.0%		

The Company continues to service the sold receivables and maintains a retained interest in the receivables. The Company received approximately \$5.7 million and \$4.3 million in servicing fees in 2002 and 2001, respectively. No servicing asset or liability has been recorded since the estimated fair value of the servicing of the receivables approximates the servicing income. The retained interest in the receivables sold is included in the caption "Accounts and notes receivable, net" in the accompanying Consolidated Balance Sheets. The Company's risk of loss under the securitization facilities is limited to a portion of the unfunded balance of receivables sold which is approximately 15% of the funded amount. The Company maintains reserves for the portion of the residual interest it estimates is uncollectible. At December 31, 2002, approximately \$3.3 million of the unpaid balance of receivables sold was past due 60 days or more. The fair value of the retained interest is approximately \$97.3 million compared to the carrying amount of \$99.3 million and is based on the present value of the receivables calculated in a method consistent with the losses on sales of receivables discussed above. Assuming a 10% and 20% increase in the average liquidation period, the fair value of the residual interest would decline by \$0.2 million and \$0.4 million, respectively. Assuming a 10% and 20% increase in the discount rate assumed the fair value of the residual interest would decline by \$0.2 million and \$0.4 million, respectively. For 2002, the Company received approximately \$919.5 million from sales of receivables and \$5.7 million for servicing fees. For 2001, the Company received \$879.2 million from sales of receivables and \$4.3 million for servicing fees.

## 5. INVESTMENTS IN AFFILIATES

Investments in affiliates as of December 31, 2002 and 2001 were as follows (in millions):

2002	2001
\$64.7	\$57.5
4.9	4.6
8.9	7.5
\$78.5	\$69.6
====	=====
	\$64.7 4.9 8.9

The manufacturing joint ventures as of December 31, 2002 consisted of joint ventures with unrelated manufacturers to produce transmissions in Europe and engines in South America. The other joint ventures represent minority investments in farm equipment manufacturers and licensees. In 2001, the Company sold its minority interest in a European farm equipment manufacturer in exchange for \$8.6 million. In connection with the sale, the Company recorded a pre-tax gain of \$5.2 million, which is included in other expense, net in the Consolidated Statements of Operations. The Company's equity in earnings of this investment was not significant for 2001 or 2000.

The Company's equity in net earnings of affiliates for 2002, 2001 and 2000 were as follows (in millions):

	2002	2001	2000
Retail finance joint ventures Other	\$12.7 1.0	\$10.1 0.5	\$10.3 (0.5)
	\$13.7	\$10.6	\$ 9.8
	=====	=====	=====

The manufacturing joint ventures of the Company primarily sell their products to the joint venture partners at prices which result in operating at or near breakeven on an annual basis.

Summarized combined financial information of the Company's retail finance joint ventures as of December 31, 2002 and 2001 and for the years ended December 31, 2002, 2001 and 2000 were as follows (in millions):

	As of December 31,			
	2002		2001	
Total assets Total liabilities Partners' equity	\$	1,538.4 1,399.7 138.7	\$ 1,314 1,195 119	. 4

	For the	Years Ended December	31,
	2002	2001	2000
Barragua	<b>4440</b> 0	<b>#100.1</b>	<b>445.0</b>
Revenues Costs	\$143.2 100.9	\$138.1 104.5	\$145.2 112.8
Income before income taxes	\$ 42.3	\$ 33.6	\$ 32.4
	=====	=====	=====

The majority of the assets of the Company's retail finance joint ventures represent finance receivables. The majority of the liabilities represent notes payable and accrued interest. Under the various joint venture agreements, Rabobank or its affiliates are obligated to provide financing to the joint venture companies. AGCO does not guarantee the obligations of the retail finance joint ventures.

## 6. INCOME TAXES

The Company accounts for income taxes under the provisions of SFAS No. 109, "Accounting for Income Taxes." SFAS No. 109 requires recognition of deferred tax assets and liabilities for the expected future tax consequences of events that have been included in the financial statements or tax returns. Under this method, deferred tax assets and liabilities are determined based on the differences between the financial reporting and tax bases of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse.

The sources of income (loss) before income taxes, equity in net earnings of affiliates and cumulative effect of a change in accounting principle were as follows for the years ended December 31, 2002, 2001 and 2000 (in millions):

	2002	2001	2000
United States	\$(98.7)	\$(105.9)	\$(109.3)
Foreign	124.5	119.3	95.4
Income (loss) before income taxes, equity in net earnings of affiliates, extraordinary loss and the cumulative effect of a change in accounting principle	\$ 25.8	\$ 13.4	\$ (13.9)
	=====	======	======

The provision (benefit) for income taxes by location of the taxing jurisdiction for the years ended December 31, 2002, 2001 and 2000 consisted of the following (in millions):

	2002	2001	2000
Current:     United States:         Federal         State Foreign	\$	\$	\$ (7.4)
			(0.2)
	51.4	34.7	37.6
•	 51.4	34.7	30.0
Deferred:     United States:         Federal         State Foreign	43.3	(34.3)	(33.4)
	9.5	(4.1)	(5.2)
	(4.4)	5.1	1.0
	48.4	(33.3)	(37.6)
	\$99.8	\$ 1.4	\$ (7.6)
	=====	======	=====

At December 31, 2002, the Company had approximately \$718.2 million of undistributed earnings of the Company's foreign subsidiaries. These earnings are considered to be indefinitely invested, and accordingly, no United States federal or state income taxes have been provided on these earnings. Determination of the amount of unrecognized deferred taxes on these earnings is not practical, however, unrecognized foreign tax credits would be available to reduce a portion of the tax liability.

A reconciliation of income taxes computed at the United States federal statutory income tax rate (35%) to the provision (benefit) for income taxes reflected in the Consolidated Statements of Operations for the years ended December 31, 2002, 2001 and 2000 is as follows (in millions):

	2002	2001	2000
Provision (benefit) for income taxes at United States			
federal statutory rate of 35% State and local income taxes, net of federal income tax	\$ 9.0	\$ 4.7	\$ (4.9)
benefit Taxes on foreign income which differ from the United	(3.8)	(4.1)	(4.3)
States statutory rate	4.3	(2.5)	0.6
Income or losses with no tax benefit (expense)	(1.0)	2.8	4.2
Adjustment to valuation allowance	91.0		
Other	0.3	0.5	(3.2)
	\$99.8	\$ 1.4	\$ (7.6)
	====	=====	=====

For 2000, the Company has included in "Other" the recognition of a United States tax credit carryback of approximately \$2.0 million.

	2002	2001
Deferred Tax Assets:		
Net operating loss carryforwards	\$164.2	\$141.6
Sales incentive discounts	35.6	30.6
Inventory valuation reserves	17.4	15.0
Pensions and postretirement health care benefits	27.1	7.8
Other	82.5	64.2
Valuation allowance	(126.2)	(52.7)
Total deferred tax assets	200.6	206.5
Deferred Tax Liabilities:		
Tax over book depreciation	42.7	23.5
Tax over book amortization of goodwill	16.1	18.2
Other	1.0	19.1
Total deferred tax liabilities	59.8	60.8
Net deferred tax assets	\$140.8	\$145.7
	=====	=====
Amounts recognized in Consolidated Balance Shoots		
Amounts recognized in Consolidated Balance Sheets: Other current assets	\$133.2	\$ 95.6
Other assets	74.4	φ 93.0 97.6
Other current liabilities	(2.1)	
Other noncurrent liabilities	(64.7)	(47.5)
Jens. Honouri one IIII III		(-7.13)
	\$140.8	\$145.7
	=====	=====

The Company has recorded a net deferred tax asset of \$140.8 million and \$145.7 million as of December 31, 2002 and 2001, respectively. As reflected in the preceding table, the Company established a valuation allowance of \$126.2 million and \$52.7 million as of December 31, 2002 and 2001, respectively. The change in the valuation allowance for 2002, 2001 and 2000 was an increase of \$73.5 million, a decrease of \$19.1 million and a decrease of \$7.0 million, respectively. Realization of the asset is dependent on generating sufficient taxable income in future periods. During the year ended December 31, 2002, the Company recognized a non-cash income tax charge of \$91.0 million related to increasing the valuation allowance for its United States deferred tax assets. In accordance with SFAS No. 109, the Company assessed the likelihood that its deferred tax assets would be recovered from future taxable income and determined that an adjustment to its valuation allowance was appropriate. In making this assessment, all available evidence was considered including the current economic climate as well as reasonable tax planning strategies. The Company believes it is more likely than not that the Company will realize its remaining deferred tax assets, net of the valuation allowance, in future years.

The Company has net operating loss carryforwards of \$416.7 million as of December 31, 2002, with expiration dates as follows: 2004 - \$16.8 million, 2005 - \$8.1 million, 2006 - \$8.4 million, 2007 - \$0.6 million, 2008 - \$2.7 million and thereafter or unlimited - \$380.1 million. These net operating loss carryforwards include U.S. net loss carryforwards of \$285.1 million and foreign net operating loss carryforwards of \$131.6 million. The Company paid income taxes of \$41.5 million, \$26.9 million and \$49.3 million for the years ended December 31, 2002, 2001 and 2000, respectively.

## 7. LONG-TERM DEBT

Long-term debt consisted of the following at December 31, 2002 and 2001 (in millions):

	2002	2001
Revolving credit facility	\$126.9	\$ 89.0
9 1/2% Senior notes due 2008	250.0	250.0
8 1/2% Senior subordinated notes due 2006	249.1	248.9
Other long-term debt	10.9	29.8
	\$636.9	\$617.7
	=====	=====

On April 17, 2001, the Company issued \$250.0 million of 9 1/2% Senior Notes due 2008 (the "Senior Notes"). The Senior Notes are unsecured obligations of the Company and are redeemable at the option of the Company, in whole or in part, commencing May 1, 2005 initially at 104.75% of their principal amount, plus accrued interest, declining to 100% of their principal amount plus accrued interest on or after May 1, 2007. The indenture governing the Senior Notes requires the Company to offer to repurchase the Senior Notes at 101% of their principal amount, plus accrued interest to the date of the repurchase in the event of a change in control. The indenture also contains certain covenants that, among other things, limit the Company's ability (and that of its restricted subsidiaries) to incur additional indebtedness; make restricted payments (including dividends and share repurchases); make investments; guarantee indebtedness; create liens; and sell assets. The proceeds were used to repay borrowings outstanding under the Company's existing revolving credit facility and support the financing of the Ag-Chem acquisition.

On April 17, 2001, the Company entered into a \$350.0 million multi-currency revolving credit facility with Rabobank that will mature October 2005. The facility, which replaced the Company's existing revolving credit facility, is secured by a majority of the Company's U.S., Canadian and U.K. based assets and a pledge of a portion of the stock of the Company's domestic and material foreign subsidiaries. Interest will accrue on borrowings outstanding under the facility, at the Company's option, at either (1) LIBOR plus a margin based on a ratio of the Company's senior debt to EBITDA, as adjusted, or (2) the administrative agent's base lending rate or the federal funds rate plus a margin ranging between 0.625% and 1.5%, whichever is higher. The facility contains covenants, including, among others, covenants restricting the incurrence of indebtedness and the making of restrictive payments, including dividends. At December 31, 2002, interest rates on the outstanding borrowings, ranged from 3.9% to 5.5%, and the weighted average interest rate during 2002 was 4.7%. In addition, the Company must fulfill financial covenants including, among others, a total debt to EBITDA ratio, a senior debt to EBITDA ratio and a fixed charge coverage ratio, as defined in the facility. No portion of the revolving credit facility was payable in Euros at December 31, 2002 and \$35.5 million was payable in Euros at December 31, 2001. Approximately \$19.1 million and \$18.8 million of the revolving credit facility was payable in Canadian dollars at December 31, 2002 and 2001, respectively. As of December 31, 2002, the Company had borrowings of \$126.9 million and availability to borrow \$217.6 million under the revolving credit facility. The facility was amended on March 14, 2002 to allow the Long-Term Incentive Plan ("LTIP") cash expense to be recorded evenly over four quarters for purposes of calculating EBITDA under certain financial covenants. The facility was also amended on December 31, 2002 to change the required ratios for the total debt to EBITDA and Senior Debt to EBITDA covenants.

In 1996, the Company issued \$250.0 million of 8 1/2% Senior Subordinated Notes due 2006 (the "Notes") at 99.139% of their principal amount. The Notes are unsecured obligations of the Company and are redeemable at the option of the Company, in whole or in part, at any time on or after March 15, 2001 initially at 104.25% of their principal amount, plus accrued interest, declining ratably to 100% of their principal amount plus accrued interest, on or after March 15, 2003. The Notes include certain covenants restricting the incurrence of indebtedness and the making of certain restrictive payments, including dividends.

In March 2001, the Company was issued a notice of default by the trustee of its \$250 million 8 1/2% Senior Subordinated Notes due 2006 (the "Notes") regarding the violation of a covenant restricting the payment of dividends during periods in 1999, 2000 and 2001 when an interest coverage ratio was not met. During those periods, the Company paid approximately \$4.8 million in dividends based upon its interpretation that it did not need to meet the interest coverage ratio but, instead, an alternative total debt

test. The Company subsequently received sufficient waivers from the holders of the Notes for any violations of the covenant that might have resulted from the dividend payments. In connection with the solicitation of waivers, the Company incurred costs of approximately \$2.6 million, which were expensed in the first quarter of 2001. Currently, the Company is prohibited from paying dividends until such time as the interest coverage ratio in the indenture is met.

At December 31, 2002, the aggregate scheduled maturities of long-term debt are as follows (in millions):

	=====
	\$636.9
2008 and thereafter	254.1
2007	1.4
2006	250.7
2005	128.6
2004	\$ 2.1

Cash payments for interest were \$64.1 million, \$65.7 million and \$60.7 million for the years ended December 31, 2002, 2001 and 2000, respectively.

The Company has arrangements with various banks to issue standby letters of credit or similar instruments, which guarantee the Company's obligations for the purchase or sale of certain inventories and for potential claims exposure for insurance coverage. At December 31, 2002, outstanding letters of credit totaled \$9.9 million, of which \$5.5 million were issued under the revolving credit facility.

## 8. EMPLOYEE BENEFIT PLANS

The Company has defined benefit pension plans covering certain employees principally in the United States, the United Kingdom and Germany. The Company also provides certain postretirement health care and life insurance benefits for certain employees principally in the United States.

Net annual pension and postretirement cost and the measurement assumptions for the plans for the years ended December 31, 2002, 2001 and 2000 are set forth below (in millions):

Pension benefits	2002	2001	2000
Service cost	\$ 6.8	\$ 7.8	\$ 8.1
Interest cost	27.5	26.7	27.4
Expected return on plan assets	(30.5)	(29.0)	(30.6)
Amortization of prior service cost			0.2
Amortization of net actuarial loss	3.5	0.1	0.6
Special termination benefits			0.5
Curtailment loss			1.4
Net annual pension costs	\$ 7.3	\$ 5.6	\$ 7.6
Net annual pension costs	Φ 7.3 ======	φ 5.0 ======	Φ 7.0 ======
Weighted average discount rate	5.8%	6.4%	6.4%
Weighted average expected long-term rate of return			
on plan assets	7.1%	7.6%	7.3%
Rate of increase in future compensation	3.0-5.0%	4.0-5.0%	4.0-5.0%
Postretirement benefits	2002	2001	2000
Oursiles and			
Service cost	\$ 0.4	\$ 0.3	\$ 0.4
Interest cost	1.7	1.5	1.4
Amortization of transition and prior service cost		0.1	(0.4)
Amortization of unrecognized net gain	(0.2)	(0.5)	(0.4)
Curtailment gain		<b></b>	(1.4)
Net annual postretirement costs	\$ 1.9	\$ 1.4	\$
Net diffidal postrocir differe obses	======	=====	======
Weighted average discount rate	6.75%	7.5%	7.7%
- 0	======	======	======

The following tables set forth reconciliations of the changes in benefit obligation, plan assets and funded status as of December 31, 2002 and 2001 (in millions):

	Pension Benefits		Postretirement Benefits	
Change in benefit obligation	2002	2001	2002	2001
Benefit obligation at beginning of year	\$ 431.3	\$444.3	\$ 21.7	\$ 21.0
Service cost	6.8	7.8	0.4	0.3
Interest cost	27.5	26.7	1.7	1.5
Plan participants' contributions	2.1	2.1		
Actuarial (gain) loss	23.2	(14.0)	2.4	2.0
Acquisitions			1.0	
Benefits paid	(24.5) 42.7	(24.8)	(3.0)	(3.1)
Foreign currency exchange rate changes	42.7	(10.8)		
Benefit obligation at end of year	\$ 509.1	\$431.3	\$ 24.2	\$ 21.7
,	======	=====	=====	=====
	Pension E		Postretirement Benefi	
Change in plan assets	2002	2001	2002	2001
Fair value of plan assets at beginning of year	\$ 372.9	\$443.0	\$	\$
Actual return on plan assets	(21.9)	(52.1)	φ 	φ
Employer contributions	11.5	15.5	3.0	3.1
Plan participants' contributions	2.1	2.1		
Benefits paid	(24.5)	(24.8)	(3.0)	(3.1)
Foreign currency exchange rate changes	31.9	(10.8)		
Fair value of plan assets at end of year	\$ 372.0	\$372.9	\$	\$
rati value oi pian assets at end oi year	======	\$372.9 =====	Φ	Φ
Foundard selection	<b>4</b> /407.4)	<b>4</b> (50, 4)	<b>*</b> (04.0)	<b>4</b> (04 7)
Funded status Unrecognized net obligation	\$(137.1) 	\$(58.4) 	\$(24.2) 0.3	\$(21.7) 0.3
Unrecognized net actuarial loss (gain)	165.2	80.7	(1.6)	(4.3)
Unrecognized prior service cost			1.0	0.1
Net amount recognized	\$ 28.1 ======	\$ 22.3 =====	\$(24.5) =====	\$(25.6) =====
			<b></b>	
Amounts recognized in Consolidated Balance Sheets:				
Prepaid benefit cost	\$	\$	\$	\$
Accrued benefit liability	(107.4)	(29.5)	(24.5)	(25.6)
Additional minimum pension liability	135.5	51.8		
Net amount recognized	\$ 28.1	\$ 22.3	\$(24.5)	\$(25.6)
ŭ	======	=====	=====	=====

The aggregate projected benefit obligation, accumulated benefit obligation and fair value of plan assets for pension plans with accumulated benefit obligations in excess of plan assets were \$509.1 million, \$479.3 million and \$372.0 million, respectively, as of December 31, 2002 and \$431.3 million, \$401.5 million and \$372.9 million, respectively, as of December 31, 2001. At December 31, 2002, the Company had recorded a reduction to equity of \$135.5 million, net of taxes of \$41.6 million related to the recording of a minimum pension liability primarily related to the Company's UK plans where the accumulated benefit obligation exceeded plan assets.

For measuring the expected postretirement benefit obligation, an 8.25% health care cost trend rate was assumed for 2003, decreasing 0.75% per year to 6.0% and remaining at that level thereafter. For 2002, a 6.75% health care cost trend rate was assumed. Changing the assumed health care cost trend rates by one percentage point each year and holding all other assumptions constant would have the following effect to service and interest cost for 2002 and the accumulated postretirement benefit obligation at December 31, 2002 (in millions):

	One Percentage Point Increase	One Percentage Point Decrease
Effect on service and interest cost Effect on accumulated benefit obligation	\$ 0.1 \$ 1.8	\$ (0.1) \$ (1.6)

The Supplemental Executive Retirement Plan ("SERP") is an unfunded plan that provides Company executives with retirement income for a period of ten years based on a percentage of their final base salary, reduced by the executive's social security benefits and 401(k) employer matching contributions account. The benefit paid to the executive is equal to 3% of the final base salary times credited years of service, with a maximum benefit of 60% of the final base salary. Benefits under the SERP vest at age 65 or, at the discretion of the Board of Directors, at age 62 reduced by a factor to recognize early commencement of the benefit payments.

Net annual SERP cost and the measurement assumptions for the plan for the years ended December 31, 2002, 2001 and 2000 are set forth below (in millions):

	2002	2001	2000
Service cost	Ф.О.Б	00.4	ФО 4
	\$ 0.5	\$0.4	\$0.4
Interest cost	0.3	0.3	0.2
Amortization of prior service cost	0.3	0.3	0.2
Recognized actuarial gain	(0.1)		
Net annual SERP costs	\$ 1.0	\$1.0	\$0.8
	====	====	====
Discount rate	6.75%	7.5%	7.5%
Rate of increase in future compensation	5.0%	4.0%	4.0%

The following tables set forth reconciliations of the changes in benefit obligation and funded status as of December 31, 2002 and 2001 (in millions):

Change in benefit obligation	2002	2001
Benefit obligation at beginning of year Service cost Interest cost Actuarial (gain) loss	\$4.4 0.5 0.3 0.1	\$4.6 0.4 0.3 (0.9)
Benefit obligation at end of year	\$5.3 ====	\$4.4 ====
Funded status Unrecognized net actuarial gain Unrecognized prior service cost	\$5.3 0.7 (3.2)	\$4.4 0.8 (3.5)
Net amount recognized	\$2.8 ====	\$1.7 ====
Amounts recognized in Consolidated Balance Sheets:	<b>#</b> 0.0	ф2 0
Accrued benefit liability Intangible asset	\$3.8 (1.0)	\$2.8 (1.1)
Net amount recognized	\$2.8 ====	\$1.7 ====

The Company maintains separate defined contribution plans covering certain employees primarily in the United States and United Kingdom. Under the plans, the Company contributes a specified percentage of each eligible employee's compensation. The Company contributed \$3.4 million, \$2.8 million and \$1.6 million for the years ended December 31, 2002, 2001 and 2000, respectively.

#### COMMON STOCK

At December 31, 2002, the Company had 150.0 million authorized shares of common stock with a par value of \$0.01, with 75.2 million shares of common stock outstanding, 1.8 million shares reserved for issuance under the Company's 2001 Stock Option Plan (Note 10), 0.1 million shares reserved for issuance under the Company's Non-employee Director Stock Incentive Plan (Note 10) and 1.9 million shares reserved for issuance under the Company's Long-Term Incentive Plan (Note 10).

In April 1994, the Company designated 300,000 shares of Junior Cumulative Preferred Stock ("Junior Preferred Stock") in connection with the adoption of a Stockholders' Rights Plan (the "Rights Plan"). Under the terms of the Rights Plan, one-third of a preferred stock purchase right (a "Right") is attached to each outstanding share of the Company's common stock. The Rights Plan contains provisions that are designed to protect stockholders in the event of certain unsolicited attempts to acquire the Company. Under the terms of the Rights Plan, each Right entitles the holder to purchase one one-hundredth of a share of Junior Preferred Stock, par value of \$0.01 per share, at an exercise price of \$200 per share. The Rights are exercisable a specified number of days following (i) the acquisition by a person or group of persons of 20% or more of the Company's common stock or (ii) the commencement of a tender or exchange offer for 20% or more of the Company's common stock. In the event the Company is the surviving company in a merger with a person or group of persons that owns 20% or more of the Company's outstanding stock, each Right will entitle the holder (other than such 20% stockholder) to receive, upon exercise, common stock of the Company having a value equal to two times the Right's exercise price. In addition, in the event the Company sells or transfers 50% or more of its assets or earning power, each Right will entitle the holder to receive, upon exercise, common stock of the acquiring company having a value equal to two times the Right's exercise price. The Rights may be redeemed by the Company at \$0.01 per Right prior to their expiration on April 27, 2004.

In March 2001, the Company sold 555 non-voting preferred shares, which were convertible into shares of the Company's common stock in a private placement with net proceeds of approximately \$5.3 million. In June 2001, the preferred shares were converted into 555,000 shares of the Company's common stock.

#### STOCK INCENTIVE PLANS

### NON-EMPLOYEE DIRECTOR STOCK INCENTIVE PLAN

The Company's Non-employee Director Stock Incentive Plan (the "Director Plan") provides for restricted stock awards to non-employee directors based on increases in the price of the Company's common stock. The awarded shares are earned in specified increments for each 15% increase in the average market value of the Company's common stock over the initial base price established under the plan. When an increment of the awarded shares is earned, the shares are issued to the participant in the form of restricted stock which vests at the earlier of 12 months after the specified performance period or upon departure from the Board of Directors. When the restricted shares are earned, a cash bonus equal to 40% of the value of the shares on the date the restricted stock award is earned is paid by the Company to satisfy a portion of the estimated income tax liability to be incurred by the participant. At December 31, 2002, there were 13,500 shares awarded but not earned under the Director Plan and 50,976 shares that have been earned but not vested under the

Outstanding shares awarded but not earned as of December 31, 2002 consist of the following and can be earned when the Company's average common stock price reaches the following increments (over a consecutive 20-day period):

	Stock Price				
	\$26.12	\$29.13	\$32.14	Total	
Shares	4,500	4,500	4,500	13,500	

The Company's LTIP provides for restricted stock awards to executives based on increases in the price of the Company's common stock. The awarded shares may be earned over a five-year performance period in specified increments for each 20% increase in the average market value of the Company's common stock over the established initial base price. For all restricted stock awards prior to 2000, earned shares are issued to the participant in the form of restricted stock which generally carries a five-year vesting period with one-third of each earned award vesting at the end of the third, fourth and fifth year after each award is earned. In 2000, the LTIP was amended to replace the vesting schedule with a non-transferability period for all future grants. Accordingly, for restricted stock awards in 2000 and all future awards, earned shares are subject to a non-transferability period, which expires over a five-year period with the transfer restrictions lapsing in one-third increments at the end of the third, fourth and fifth year after each award is earned. During the non-transferability period, participants will be restricted from selling, assigning, transferring, pledging or otherwise disposing of any earned shares, but earned shares are not subject to forfeiture. In the event a participant terminates employment with the Company, the non-transferability period is extended by two years. When the earned shares have vested and are no longer subject to forfeiture, the Company is obligated to pay a cash bonus equal to 40% of the value of the shares on the date the shares are earned in order to satisfy a portion of the estimated income tax liability to be incurred by the participant.

For awards granted in 2000 and in the future, the Company will record the entire compensation expense relating to the market value of the earned shares and related cash bonus in the period in which the award is earned. For awards granted prior to 2000, the market value of awards earned are added to common stock and additional paid-in capital and an equal amount is deducted from stockholders' equity as unearned compensation. The LTIP unearned compensation and the amount of cash bonus to be paid when the awarded shares become vested are amortized to expense ratably over the vesting period. The Company recognized compensation expense associated with the LTIP and Director Plan of \$44.1 million, \$7.1 million and \$3.8 million for the years ended becember 31, 2002, 2001 and 2000, respectively, consisting of compensation expense relating to earned shares, amortization of stock awards for earned shares issued prior to 2000 and the related cash bonuses.

Additional information regarding the LTIP for the years ended December 31, 2002, 2001 and 2000 is as follows:

	2002	2001	2000
Shares awarded but not earned at January 1 Shares awarded Shares forfeited or expired unearned Shares earned	1,717,000 755,000 (375,000) (1,349,500)	1,930,000 260,000 (196,000) (277,000)	1,046,000 2,075,000 (1,191,000)
Shares awarded but not earned at December 31 Shares available for grant	747,500 1,156,000	1,717,000 1,536,000	1,930,000 1,600,000
Total shares reserved for issuance	1,903,500 =======	3,253,000 ======	3,530,000

Outstanding shares awarded but not earned as of December 31, 2002 consist of the following and can be earned when the Company's average common stock price reaches the following increments (over a consecutive 20-day period):

Ranges of	Stock	Price
-----------	-------	-------

	\$25.00 - \$28.50	\$29.00 - \$33.25	\$38.00	\$42.75	\$47.50	Total
Shares	83,500	120,250	145,000	181,250	217,500	747,500

In 2001, the LTIP was amended to permit a participant to elect to forfeit a portion of an earned award in order to fully satisfy federal, state and employment taxes which are payable at the time the shares and the related cash bonus are earned. The number of shares of common stock equal to the value of the participant's tax liability, net of the cash bonus, are thereby forfeited in lieu of an additional cash payment

contributed to the participant's tax withholding. In 2002 and 2001, 299,409 and 52,540 earned shares, respectively, were forfeited in this manner.

In 2000, the LTIP was amended to increase the number of shares authorized for issuance by 1,250,000 shares.

For awards granted prior to 2000, the number of shares vested during the years 2002, 2001 and 2000 were 201,334, 166,500 and 411,667, respectively. All awards granted after 2000 vest immediately upon being earned.

#### STOCK OPTION PLAN

The Company's Stock Option Plan (the "Option Plan") provides for the granting of nonqualified and incentive stock options to officers, employees, directors and others. The stock option exercise price is determined by the Board of Directors except in the case of an incentive stock option for which the purchase price shall not be less than 100% of the fair market value at the date of grant. Each recipient of stock options is entitled to immediately exercise up to 20% of the options issued to such person, and the remaining 80% of such options vest ratably over a four-year period and expire not later than ten years from the date of grant.

Stock option transactions during the three years ended December 31, 2002, 2001 and 2000 were as follows:

	2002	2001	2000
Options outstanding at January 1 Options granted Options exercised Options canceled	2,850,345 87,500 (777,750) (27,730)	2,433,497 727,500 (140,342) (170,310)	1,855,919 802,000 (39,702) (184,720)
Options outstanding at December 31	2,132,365	2,850,345	2,433,497
Options available for grant at December 31	1,839,438	1,908,938	123,438
Option price ranges per share: Granted Exercised Canceled	\$18.30-23.00 2.50-22.31 11.00-31.25	\$8.19-15.12 1.52-14.63 6.25-31.25	\$11.63-13.13 1.52-11.00 14.63-31.25
Weighted average option prices per share: Granted Exercised Canceled Outstanding at December 31	\$ 20.68 11.61 16.97 16.69	\$ 14.32 8.07 15.87 15.28	\$ 11.69 8.12 18.66 15.19

At December 31, 2002, the outstanding options had a weighted average remaining contractual life of approximately 6.9 years and there were 1,242,826 options currently exercisable with option prices ranging from \$6.25 to \$31.25 and with a weighted average exercise price of \$18.87.

In 2001, the Company's shareholders approved a new Stock Option Plan to replace the existing plan that was scheduled to expire in September 2001. The new plan substantially contains the same terms as the prior plan and expires in 2011. The new plan allows the Company to issue stock option grants for the remaining unissued shares under the prior plan of 123,438, plus an additional 2,500,000 shares.

The following table sets forth the exercise price range, number of shares, weighted average exercise price, and remaining contractual lives by groups of similar price and grant date:

				·	
Range of Exercise Prices	Number of Shares	Weighted Average Remaining Contractual Life (Years)	Weighted Average Exercise Price	Exercisable as of December 31, 2002	Weighted Average Exercise Price
\$6.25 - \$9.10	62,600	7.9	\$ 8.36	23,600	\$ 8.02
\$10.50 - \$15.12	1,359,599	7.7	\$13.18	583,060	\$13.14
\$16.96 - \$23.00	460,200	6.2	\$21.96	386,200	\$22.20
\$25.50 - \$31.25	249,966	3.8	\$28.11	249,966	\$28.11

Options Outstanding

Options Exercisable

1,242,826

The Company accounts for all stock-based compensation awarded under the Director Plan, the LTIP and the Option Plan as prescribed under APB No. 25, and also provides the disclosures required under SFAS No. 123 and SFAS No. 148. APB No. 25 requires no recognition of compensation expense for options granted under the Option Plan as long as certain conditions are met. There was no compensation expense recorded under APB No. 25 for the Option Plan. However, APB No. 25 does require recognition of compensation expense under the Director Plan and the LTIP.

2,132,365

========

For disclosure purposes only, under SFAS No. 123, the Company estimated the fair value of grants under the Company's stock option plan using the Black-Scholes option pricing model and utilized the Barrier option model for awards granted under the Director Plan and LTIP. Based on these models, the weighted average fair value of options granted under the Option Plan and the weighted average fair value of awards granted under the Director Plan and the LTIP, were as follows (in millions):

	2002	2001	2000
Director Plan	\$11.86	\$	\$
LTIP	19.81	9.88	8.50
Option Plan	11.60	8.63	6.23
Weighted average assumptions under Black-Scholes and Barrier option models:			
Expected life of awards (years)	5.0	7.0	5.6
Risk-free interest rate	3.4%	4.8%	5.8%
Expected volatility	53.3%	52.0%	44.0%
Expected dividend yield			0.3%

The fair value of the grants and awards are amortized over the vesting period for stock options and awards earned under the Director Plan and LTIP and over the performance period for unearned awards under the Director Plan and LTIP. The following table illustrates the effect on net (loss) income and (loss) earnings per common share if the Company had applied the fair value recognition provisions of SFAS No. 123 and SFAS No. 148 (in millions, except per share data):

Years Ended December 31.

\$ 0.27

=======

\$(0.04)

=====

\$ (1.05)

=======

### 11. DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

Diluted - pro forma

Effective January 1, 2001, the Company adopted SFAS No. 133
"Accounting for Derivative Instruments and Hedging Activities," as amended by SFAS No. 138. The cumulative effect for adopting this standard as of January 1, 2001 resulted in a fair value asset, net of taxes of approximately \$0.5 million, which was reclassified to earnings over the next twelve months. All derivatives are recognized on the consolidated balance sheets at fair value. On the date the derivative contract is entered, the Company designates the derivative as either (1) a fair value hedge of a recognized liability, (2) a cash flow hedge of a forecasted transaction, (3) a hedge of a net investment in a foreign operation, or (4) a non-designated derivative instrument. The Company currently engages in derivatives that are classified as cash flow hedges and non-designated derivative instruments. Changes in the fair value of a derivative that is designated as a cash flow hedge are recorded in other comprehensive income until reclassified into earnings at the time of settlement of the forecasted transaction. Changes in the fair value of non-designated derivative contracts and the ineffective portion of designated derivative instruments are reported in current earnings.

The Company formally documents all relationships between hedging instruments and hedged items, as well as the risk management objectives and strategy for undertaking various hedge transactions. The Company formally assesses, both at the hedge's inception and on an ongoing basis, whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flow of hedged items. When it is determined that a derivative is no longer highly effective as a hedge, hedge accounting is discontinued on a prospective basis.

## Foreign Currency Risk

The Company has significant manufacturing operations in the United States, the United Kingdom, France, Germany, Denmark and Brazil, and it purchases a portion of its tractors, combines and components from third party foreign suppliers, primarily in various European countries and in Japan. The Company also sells products in over 140 countries throughout the world. The Company's most significant transactional foreign currency exposures include: (i) the British pound in relation to the Euro and the U.S. dollar and (ii) the Euro and the Canadian dollar in relation to the U.S. dollar.

The Company attempts to manage its transactional foreign exchange exposure by hedging identifiable foreign currency cash flow commitments and forecasts arising from receivables, payables, and

expected purchases and sales. Where naturally offsetting currency positions do not occur, the Company hedges certain of its exposures through the use of foreign currency forward contracts.

The Company uses foreign currency forward contracts to hedge receivables and payables on the Company and its subsidiaries' balance sheets that are denominated in foreign currencies other than the functional currency. These forward contracts are classified as non-designated derivatives instruments. For the years ended December 31, 2002 and 2001, the Company recorded net gains of approximately \$17.3 million and net losses of approximately \$7.8 million under the caption of other expense, net, respectively. These gains and losses were substantially offset by losses and gains on the remeasurement of the underlying asset or liability being hedged.

The Company uses foreign currency forward contracts to hedge forecasted foreign currency inflows and outflows resulting from purchases and sales. The Company currently has hedged anticipated foreign currency cash flows up to twelve months in the future. As of December 31, 2002, the Company had deferred gains, net of taxes, of approximately \$0.8 million included in stockholders' equity as a component of accumulated other comprehensive loss. The deferred gain is expected to be reclassified to earnings during the next twelve months. The Company recorded no gain or loss resulting from a forward contract's ineffectiveness or discontinuance as a cash flow hedge.

#### Interest Rate Risk

The Company may use interest rate swap agreements to manage its exposure to interest rate changes. Currently, the Company has no interest rate swap agreements outstanding.

The following table summarizes activity in accumulated other comprehensive loss related to derivatives held by the Company during the periods from January 1, 2002 through December 31, 2002 and January 1, 2001 through December 31, 2001 (in millions):

	2002		
	Before-Tax Amount	Income Tax	After-Tax Amount
Accumulated derivative net losses as of December 31, 2001 Net changes in fair value of derivatives Net losses reclassified from accumulated other	\$(0.2) 3.9	\$ 0.1 (1.6)	\$ (0.1) 2.3
comprehensive loss into earnings	(2.4)	1.0	(1.4)
Accumulated derivative net gains as of December 31, 2002	\$ 1.3 =====	\$(0.5) =====	\$ 0.8 =====
		2001	
	Before-Tax Amount	Income Tax	After-Tax Amount
Cumulative effect of adopting SFAS No. 133, net Net changes in fair value of derivatives Net gains reclassified from accumulated other	\$ 0.8 (3.4)	\$(0.3) 1.4	\$ 0.5 (2.0)
comprehensive loss into earnings	2.4	(1.0)	1.4
Accumulated derivative net losses as of December 31, 2001	\$(0.2) =====	\$ 0.1 =====	\$(0.1) =====

In addition to the above, the Company recorded a deferred gain of \$0.4 million, net of taxes, and a deferred loss of \$5.8 million, net of taxes, to other comprehensive loss related to derivatives held by affiliates for the years ended December 31, 2002 and 2001, respectively. The gain and loss are related to interest rate swap contracts in the Company's retail finance joint ventures. These swap contracts have the effect of converting floating rate debt to fixed rates in order to secure its yield against its fixed rate loan portfolio.

The Company's senior management establishes the Company's foreign currency and interest rate risk management policies. These policies are reviewed periodically by the Audit Committee of the Board

of Directors. The policy allows for the use of derivative instruments to hedge exposures to movements in foreign currency and interest rates. The Company's policy prohibits the use of derivative instruments for speculative purposes.

### 12. COMMITMENTS AND CONTINGENCIES

The future payments required under the Company's significant commitments as of December 31, 2002 are as follows (in millions):

	Payments Due By Period						
	2003	2004	2005	2006	2007	Thereafter 	Total
Capital lease obligations	\$ 0.7	\$ 0.6	\$ 0.6	\$0.4	\$	\$	\$ 2.3
Operating lease obligations Unconditional purchase	19.1	13.8	9.4	6.9	5.0	25.9	80.1
obligations(1) Other long-term	15.9	0.2	0.2				16.3
obligations	1.6						1.6
Total contractual cash obligations	\$37.3	\$14.6	\$10.2	\$7.3	\$5.0	\$25.9	\$100.3
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(1) Unconditional purchase obligations exclude routine purchase orders in the normal course of business.

	Amount of Commitment Expiration Per Period						
	2003	2004	2005	2006	2007	Thereafter 	Total
Guarantees	\$ 8.6 =====	\$ 5.9 =====	\$ 9.8 =====	\$ =====	\$ ====	\$ ====	\$24.3 =====

### Guarantees

At December 31, 2002, the Company was obligated under certain circumstances to purchase through the year 2005 up to \$12.5 million of equipment upon expiration of certain operating leases between AGCO Finance LLC and AGCO Finance Canada Ltd., the Company's retail finance joint ventures in North America, and end users. The Company also maintains a remarketing agreement with these joint ventures, whereby the Company is obligated to repurchase repossessed inventory at market values. The Company believes that any losses, which might be incurred on the resale of this equipment, will not materially impact the Company's financial position or results of operations.

At December 31, 2002, the Company guaranteed indebtedness owed to third parties of approximately \$11.8 million, primarily related to dealer and end user financing of equipment. The Company believes the credit risk associated with these guarantees is not material to its financial position.

### 0ther

In addition, at December 31, 2002, the Company had outstanding foreign currency forward contracts of approximately \$151.3 million. All contracts have a maturity of less than one year (Note 11).

Total lease expense under noncancelable operating leases was \$18.9 million, \$17.2 million and \$17.4 million for the years ended December 31, 2002, 2001 and 2000, respectively.

As discussed in Note 3, the Company is involved in litigation with respect to its pension scheme in Coventry, England. The Company is also party to various claims and lawsuits arising in the normal course of business. It is the opinion of management, after consultation with legal counsel, that those claims and lawsuits, excluding a potential adverse outcome with respect to the pension case, when resolved, will not have a material adverse effect on the financial position or results of operations of the Company (Note 3).

#### 13. RELATED PARTY TRANSACTIONS

Rabobank Nederland, a AAA rated financial institution based in the Netherlands, is a 51% owner in the Company's retail finance joint ventures which are located in the United States, Canada, the United Kingdom, France, Germany, Spain, Ireland and Brazil. Rabobank is also the principal agent and participant in the Company's revolving credit facility and securitization facilities. The majority of the assets of the Company's retail finance joint ventures represent finance receivables. The majority of the liabilities represent notes payable and accrued interest. Under the various joint venture agreements, Rabobank or its affiliates are obligated to provide financing to the joint venture companies, primarily through lines of credit. The Company does not guarantee the obligations of the retail finance joint ventures other than 49% of the solvency requirements of the Brazil joint venture. In Brazil, the Company's joint venture company has an agency relationship with Rabobank whereby Rabobank provides funding. The funding is provided entirely through government-sponsored FINAME facilities which are subject to variation at any time by the Brazilian government.

The Company's retail finance joint ventures provide retail financing and wholesale financing to its dealers. The terms of the financing arrangements offered to the Company's dealers are similar to arrangements the retail finance joint ventures provide to unaffiliated third parties. At December 31, 2002, the Company was obligated under certain circumstances to purchase through the year 2005 up to \$12.5 million of equipment upon expiration of certain operating leases between AGCO Finance LLC and AGCO Finance Canada Ltd, its retail joint ventures in North America, and end users. The Company also maintains a remarketing agreement with these joint ventures (Note 12). In addition, as part of sales incentives provided to end users, the Company may from time to time subsidize interest rates of retail financing provided by its retail joint ventures. The cost of those programs is recognized at the time of sale to the Company's dealers.

During 2002, the Company had net sales of \$130.2 million to BayWa Corporation, a German distributor, in the ordinary course of business. The President and CEO of BayWa Corporation is also a member of the Board of Directors of the Company.

During 2002, the Company purchased approximately \$127.5 million of equipment components from its manufacturing joint venture, GIMA, at cost. During 2002, the Company also purchased approximately \$5.3 million of equipment components from its manufacturing joint venture, Deutz AGCO Motores SA, at prices approximating cost.

### 14. SEGMENT REPORTING

The Company has five reportable segments: North America; South America; Europe/Africa/Middle East; Asia/Pacific; and Sprayers. Each regional segment distributes a full range of agricultural equipment and related replacement parts. Sprayers manufacture and distribute self-propelled agricultural sprayers and replacement parts. The Company evaluates segment performance primarily based on income from operations. Sales for each regional segment are based on the location of the third-party customer. All significant intercompany transactions between the segments have been eliminated. The Company's selling, general and administrative expenses and engineering expenses are charged to each segment based on the region and division where the expenses are incurred. As a result, the components of operating income for one segment may not be comparable to another segment. As a result of the Ag-Chem acquisition, Sprayers includes Ag-Chem and the Company's prior sprayer operations. Segment results for the years ended December 31, 2002, 2001 and 2000 are as follows (in millions):

Years ended December 31,	North America	South America	Europe/Africa/ Middle East	Asia/ Pacific	Sprayers	Consolidated
		741101 104				
2002						
Net sales	\$791.0	\$270.8	\$1,486.4	\$107.1	\$ 267.4	\$2,922.7
(Loss) income from operations	(6.9)	30.5	133.0	19.4	16.2	192.2
Depreciation and amortization	`8.6	4.4	30.7	3.9	3.3	50.9
Assets	597.8	128.0	627.4	37.4	150.2	1,540.8
Capital expenditures	14.3	8.8	30.5		1.3	54.9
The state of the s						
2001						
Net sales	\$713.4	\$257.8	\$1,283.6	\$ 97.9	\$ 188.8	\$2,541.5
Income (loss) from operations	2.9	22.5	94.5	16.0	(0.6)	135.3
Depreciation and amortization	9.4	5.1	31.3	3.3	2.8	51.9
Assets	427.5	176.3	553.5	30.3	151.6	1,339.2
Capital expenditures	13.0	5.1	18.6		2.6	39.3
·						
2000						
Net sales	\$636.0	\$242.8	\$1,317.2	\$ 98.4	\$ 41.7	\$2,336.1
(Loss) income from operations	(18.6)	6.3	101.4	16.2	1.3	106.6
Depreciation and amortization	12.8	5.6	29.5	2.5	1.2	51.6
Assets	500.0	209.3	685.6	27.3	17.6	1,439.8
Capital expenditures	23.4	4.3	29.0		1.0	57.7

	2002	2001	2000
Segment income from operations	\$ 192.2	\$ 135.3	\$ 106.6
Restricted stock compensation expense	(44.1)	(7.1)	(3.8)
Restructuring and other infrequent expenses	(42.7)	(13.0)	(21.9)
Amortization of intangibles	(1.4)	(18.5)	(15.1)
Consolidated income from operations	\$ 104.0	\$ 96.7	\$ 65.8
	======	======	======
Segment assets Cash and cash equivalents Receivables from affiliates Investments in affiliates Other current and noncurrent assets Intangible assets	\$1,540.8	\$1,339.2	\$1,439.8
	34.3	28.9	13.3
	8.9	8.4	10.4
	78.5	69.6	85.3
	291.9	313.8	269.0
	394.6	413.4	286.4
Consolidated total assets	\$2,349.0	\$2,173.3	\$2,104.2
	======	======	======

Net sales by customer location for the years ended December 31, 2002, 2001 and 2000 were as follows (in millions):

	2002	2001	2000	
Net sales:				
United States	\$ 881.4	\$ 754.8	\$ 540.2	
Canada	129.5	115.2	114.8	
Germany	411.4	362.8	371.5	
France	273.4	240.6	266.9	
United Kingdom and Ireland	170.7	137.6	109.0	
Other Europe	488.5	422.3	418.2	
South America	263.3	249.4	235.6	
Middle East	124.3	99.8	114.3	
Asia	46.9	49.6	57.6	
Australia	60.2	48.3	40.8	
Africa	37.3	29.2	37.3	
Mexico, Central America and Caribbean	35.8	31.9	29.9	
	\$2,922.7	\$2,541.5	\$2,336.1	
	======	======	=======	

Net sales by product for the years ended December 31, 2002, 2001 and 2000 were as follows (in millions):

	2002	2001	2000
Net sales:			
Tractors	\$1,712.1	\$1,470.3	\$1,474.5
Combines	202.1	195.3	145.4
Sprayers	226.9	153.4	30.8
Other machinery	286.7	250.3	238.6
Replacement parts	494.9	472.2	446.8
	\$2,922.7	\$2,541.5	\$2,336.1
	======	=======	=======

	2002 
United States United Kingdom Germany France Brazil Other	\$ 111.6 48.0 96.1 33.9 34.9 19.2
	\$ 343.7 ======

# 15. SUBSEQUENT EVENT (UNAUDITED)

On March 3, 2003, the Company announced the closure of its track tractor facility in DeKalb, Illinois. Currently, the DeKalb plant assembles Challenger track tractors in the range of 235 to 500 horsepower. After a review of cost reduction alternatives, it was determined the current and forecasted production levels were not sufficient to support a stand alone track tractor site. The Company is evaluating the relocation of production to its current facilities in Hesston, Kansas or Jackson, Minnesota. Production at the DeKalb facility is planned to cease by late May 2003 with production to be relocated and resumed in July 2003. At March 3, 2003, there were 186 employees at the DeKalb plant.

### INDEPENDENT AUDITORS' CONSENT

The Board of Directors AGCO Corporation:

We consent to the incorporation by reference in the registration statements (No. 333-75591, No. 333-75589 and No. 333-04707) on Form S-8, of AGCO Corporation of our report dated February 28, 2003 with respect to the consolidated balance sheet of AGCO Corporation and subsidiaries as of December 31, 2002 and the related consolidated statements of operations, stockholders' equity and cash flows for the year ended December 31, 2002, and the financial statement schedule, which report appears in the Form 8-K dated December 15, 2003 of AGCO Corporation. Our report refers to a change in accounting for goodwill and other intangible assets in 2002.

Our report refers to our audit of adjustments that were applied to the transitional disclosures required by Statement of Financial Accounting Standards No. 142, Goodwill and Other Intangible Assets, to revise the 2001 and 2000 consolidated financial statements, and our audit of the reclassifications required by Statement of Financial Accounting Standards No. 145, Recission of FASB Statements No. 4, 44 and 64, Amendment of FASB Statement No. 13, and Technical Corrections, to revise the 2001 consolidated financial statements, as more fully described in Note 1 to the consolidated financial statements. However, we were not engaged to audit, review or apply any procedures to the 2001 and 2000 consolidated financial statements other than with respect to such disclosures.

/s/ KPMG LLP

Atlanta, Georgia December 15, 2003

### NOTICE REGARDING CONSENT OF ARTHUR ANDERSEN LLP

Section 11(a) of the Securities Act of 1933, as amended (the "Securities Act"), provides that if any part of a registration statement at the time such part becomes effective contains an untrue statement of a material fact or omitted to state a material fact required to be stated therein or necessary to make the statements therein not misleading, any person acquiring a security pursuant to such registration statement (unless it is proved that at the time of such acquisition such person knew of such untruth or omission) may sue, among others, every accountant who has consented to be named as having prepared or certified any part of the registration statement, or as having prepared or certified any report or valuation which is used in connection with the registration statement, with respect to the statement in such registration statement, report or valuation which purports to have been prepared or certified by the accountant.

This Form 10-K is incorporated by reference into the following previously filed registration statements of AGCO Corporation ("AGCO"): Registration Statements on Form S-8 file numbers 333-75591, 333-75589 and 333-04707 (collectively, the "Registration Statements") and, for purposes of determining liability under the Securities Act, is deemed to be a new registration statement for each Registration Statement into which it is incorporated by reference.

On April 25, 2002, AGCO dismissed Arthur Andersen LLP ("Arthur Andersen") as its independent public accountant and appointed KPMG LLP to replace Arthur Andersen. Both the engagement partner and the manager for AGCO's prior fiscal year audit are no longer with Arthur Andersen. As a result, AGCO has been unable to obtain Arthur Andersen's written consent to incorporate by reference into the Registration Statements Arthur Andersen's audit report regarding AGCO's financial statements as of December 31, 2001 and December 31, 2000 and for the years then ended. Under these circumstances, Rule 437a under the Securities Act and Rule 2-02 of Regulation S-X promulgated by the Securities and Exchange Commission permit AGCO to file this Form 10-K without a written consent from Arthur Andersen. As a result, however, Arthur Andersen will have no liability under Section 11(a) of the Securities Act for any untrue statements of a material fact contained in the financial statements audited by Arthur Andersen or any omissions of a material fact required to be stated therein. Accordingly, you would be unable to assert a claim against Arthur Andersen under Section 11(a) of the Securities Act for any purchases of securities under the Registration Statements made on or after the date of the Form 10-K. However, to the extent provided in Section 11(b)(3)(C) of the Securities Act, other persons who are liable under Section 11(a) of the Securities Act, including AGCO's officers and directors, may still rely on Arthur Andersen's original audit reports as being made by an expert for purposes of establishing a due diligence defense under Section 11(b) of the Securities Act.