



AGCO Awarded U.S. Communities Contract Based on Brand Reputation, Competitive Pricing and National Dealer Coverage

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Contract provides more than 70,000 state and local agencies access to AGCO products under the Massey Ferguson and Challenger brands

DULUTH, Ga.--(BUSINESS WIRE)--Jun. 6, 2017-- [AGCO Corporation](#) (NYSE:AGCO), a worldwide manufacturer and distributor of agricultural equipment, is pleased to announce it has been awarded a three-year cooperative contract with two additional one-year renewal options with the [U.S. Communities Government Purchasing Alliance](#). The award covers the Massey Ferguson® and Challenger® tractors, and includes the complete AGCO catalog. AGCO was selected for the U.S.-based contract due in part to its high brand recognition for the Massey Ferguson and Challenger product lines, competitive pricing, and reputable national dealer coverage.

This Smart News Release features multimedia. View the full release here: <http://www.businesswire.com/news/home/20170606005831/en/>



A Massey Ferguson 5700SL mowing the Atlanta airport (Photo: Business Wire)

The U.S. Communities program is a national government purchasing alliance that aggregates the purchasing power of public agencies nationwide.

“This contract means AGCO will be able to provide value to more than 70,000 public and non-profit agencies at the state and local level, such as school districts and universities, or city, municipal and county governments,” said Korey Maryland, the North American government sales manager at AGCO. “These entities will not only benefit from streamlined, efficient access to reliable equipment, but also cost savings, convenience and maximum production levels.”

The U.S. Communities’ competitive solicitation process uses a lead public agency model which enables agencies to purchase through U.S. Communities’ contracts without going out to bid. The no-fee program typically results in time and money savings for the agency.

“AGCO’s team looks forward to improving communities across the country as part of this contract. We are honored to provide superior service and products to meet the growing needs of departments. This contract allows us to efficiently and effectively support needed infrastructure updates and maintenance on everything from parks and recreation to streets and road sides,” Maryland said. “Together, we can better communities nationwide and strengthen quality of life for people in those communities.”

For more information on the U.S. Communities program, visit <http://www.uscommunities.org/suppliers/agco-massey-ferguson/>.

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About AGCO

AGCO (NYSE: AGCO) is a global leader in the design, manufacture and distribution of agricultural solutions and supports more productive farming through its full line of equipment and related services. AGCO products are sold through five core brands, Challenger®, Fendt®, GSI®, Massey Ferguson® and Valtra®, supported by Fuse® precision technologies and farm optimization services, and are distributed globally through a combination of over 3,000 independent dealers and distributors in more than 150 countries. Founded in 1990, AGCO is headquartered in Duluth, GA, USA. In 2016, AGCO had net sales of \$7.4 billion. For more information, visit <http://www.AGCOcorp.com>. For company news, information and events, please follow us on Twitter: @AGCOcorp. For financial news on Twitter, please follow the hashtag #AGCOIR.

About U.S. Communities

U.S. Communities is the leading national government purchasing cooperative, providing world class government procurement resources and solutions to local and state government agencies, school districts (K-12), higher education institutions, and nonprofit organizations. U.S. Communities was founded in 1996 as a partnership with our National Sponsors. Today, our National Sponsors include the Association of School Business Officials, the National Association of Counties, the National League of Cities, the United States Conference of Mayors, and the National Governors Association. More than 55,000 registered agencies, education institutions and nonprofits utilize U.S. Communities contracts to procure more than \$2.3 billion in products and services annually.

This continued growth is fueled by the program's proven track record of providing public agencies the best overall government pricing and unparalleled value.



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Source: AGCO Corporation

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Lindsey Pettyjohn, 770-232-8434

Lindsey.Pettyjohn@agcocorp.com